

Overview

- Of the 67 PRIZM Clusters identified in Canada, Suburban Sports rank 1st for the Custom Maple Ridge target area created using Regional District Okanagan Similkameen (RDOS) visitor origin FSA's
- Suburban Sports make up 8,393 households, or 26% of the total Households in the Custom Maple Ridge target area (32,463)
- The Median Household Maintainer Age is 53, 52% of couples have children living at home
- Average Household Income of \$123,165 compared to the Custom Maple Ridge target area at \$115,861
- Top Social Value: Racial Fusion People who are strongest on this construct are accepting of ethnic diversity within families, such as inter-racial marriage, believing that it enriches people's lives
- Average interest in Swimming, Camping and Cycling
- Average interest in travelling within Canada, Suburban Sports from the Custom Maple Ridge target area spent an average of \$1,489 on their last vacation
- On average, Suburban Sports from the Custom Maple Ridge target area spent spend 12hrs/week listening to the Radio, 18hrs/week watching TV, 1hr/week reading the Newspaper and 3.6hrs/day on the Internet. Daily Magazine usage is minimal (8 min/day)
- 79% currently use Facebook, 37% use Instagram and 25% use Twitter

Suburban Sports

PRIZM Segments Included (by SESI): 25 Market: RDOS - Maple Ridge

Market Sizing

Total Population

Target Group: 26,422 | 28.8% Market: 91,760

Total Households

Target Group: 8,393 | 25.9% Market: 32,463

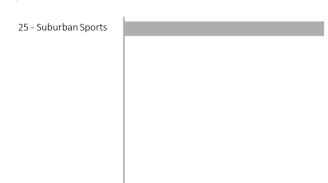
Source: Environics Analytics 2020

Top Geographic Markets

| | | Target Group | Market | | |
|-----------------------|---------------|----------------|--------|-------------|----------------|
| Census Subdivision | % of Group | % of Market | Index | HH Count | % of Market |
| Maple Ridge, BC (CY) | 52.4 | 25.9 | 88 | 32,447 | 59.4 |
| Mission, BC (DM) | 34.6 | 38.2 | 130 | 14,485 | 26.5 |
| Pitt Meadows, BC (CY) | 13.0 | 27.1 | 93 | 7,692 | 14.1 |

Top PRIZM Segments

% of Target Group Households



Target Group

100.0



PRIZM Segments Included (by SESI): 25 Market: RDOS - Maple Ridge

Demographic Profile





Target Group: 8,393 | 25.9% Market: 32,463

Average Household Income

\$123,165 (106)

Median Household Maintainer Age

> 53 (99)

2 Persons 3 Persons 5+ Persons 1 Person 4 Persons

19.8

112

Household Size*

Marital Status**

60.1% (102)

Family Composition***

16.0

73

51.9% (106)

31.2

97

34.7% (105)

12.5

120

Married/Common-Law

Couples With Kids at Home

High School Certificate Or Equivalent

20.5

114

Education**

Visible Minority Presence*

Non-Official Language*

19.7% (109)

Belong to a visible minority group

1.0% (105)

No knowledge of English or French

20.4% (100)

Immigrant Population*

Born outside Canada

Psychographics**

| Strong Valu | Strong Values | | eak Values |
|--------------------------|---------------|----|--------------------------|
| Rejection of Orderliness | 135 | 75 | Sexism |
| Racial Fusion | 132 | 77 | Status via Home |
| Primacy of the Family | 124 | 77 | Ostentatious Consumption |
| Need for Escape | 123 | 78 | Active Government |
| Ethical Consumerism | 116 | 81 | Patriarchy |

Minale Malesaa

Churche Malices

Key Social Values

Racial Fusion Index = **132**

Primacy of the Family Index = 124

Need for Escape Index = **123**

Ethical Consumerism Index = **116**

National Pride Index = **116**

Flexible Families Index = 114

Legacy

Index = **112**

Work Ethic Index = **110** Community Involvement Index = 108

Pursuit of Originality Index = 106

Culture Sampling Index = 105

Social Learning Index = 105



Suburban Sports
PRIZM Segments Included (by SESI): 25 Market: RDOS - Maple Ridge

Sports & Leisure

Occasionally/Regularly Participate or Attended/Visited [Past Year]

| Top 5 Activities Participated* | % Comp | Index |
|--------------------------------|--------|-------|
| Reading | 82.9 | 99 |
| Gardening | 64.4 | 100 |
| Swimming | 63.2 | 104 |
| Camping | 57.8 | 101 |
| Home exercise & home workout | 51.9 | 99 |

| Top 5 Activities Attended* | % Comp | Index |
|---|--------|-------|
| Exhibitions, carnivals, fairs & markets | 49.2 | 96 |
| Movies at a theatre/drive-in | 42.4 | 101 |
| Parks & city gardens | 41.5 | 98 |
| Bars & restaurant bars | 36.3 | 96 |
| Auditoriums, arenas & stadiums (any) | 35.4 | 101 |

| _ | | | | | | | |
|-----------------------------------|-------------------|--|--------------------------------|---------------------------------------|---------------------------------|---------------------|--|
| Swimming | Camping | Cycling | Hiking & backpacking | Photography | Parks & city gardens | Canoeing & kayaking | Bars & restaurant bars |
| \$ | Å | Š. | Ż | Ö | * | ٩ | ¥ |
| 63.2% | 57.8% | 48.4% | 47.8% | 43.4% | 41.5% | 36.7% | 36.3% |
| (104) | (101) | (102) | (101) | (104) | (98) | (103) | (96) |
| National or provincial park | Fishing & hunting | Pilates & yoga | Golfing | Cross country skiing & snowshoeing | Ice skating | Downhill skiing | Specialty movie theatres/IMAX |
| ₩ | | 疠 | Ž) | Ĩ | Ž. | TE. | |
| 35.3% | 27.5% | 26.9% | 26.0% | 25.6% | 25.3% | 24.7% | 22.0% |
| (101) | (105) | (97) | (96) | (98) | (103) | (102) | (104) |
| Sporting events | Zoos & aquariums | Video arcades & indoor amusement centres | Historical sites | Power boating & jet skiing | Hockey | Adventure sports | Theme parks, waterparks & water slides |
| | BJ3 | | | | Ą. | | lin |
| 21.4% | 19.9% | 19.0% | 18.5% | 17.0% | 15.3% | 14.5% | 13.1% |
| (105) | (104) | (105) | (97) | (106) | (104) | (99) | (98) |
| ATV & snowmobiling | Snowboarding | Marathon or similar event | Beer, food & wine festivals | Curling | Inline skating | Music festivals | Film festivals |
| 540 | <u>Tak</u> | ¥ | | Ã. | | (8) | |
| 11.7% | 11.5% | 10.3% | 10.1% | 9.6% | 9.1% | 8.7% | 7.8% |
| (96) | (108) | (100) | (97) | (107) | (107) | (91) | (106) |
| Sources: Opticks Powered by Numer | is 2020 | index: At least 10% above or | Source: Environio | es Analytics 2020 | (!) Indicates small sample size | *Selected and ran | ked by percent composition |

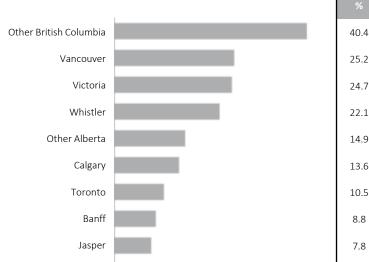


PRIZM Segments Included (by SESI): 25 Market: RDOS - Maple Ridge

Travel Profile

Top Canadian Destinations*





40.4 101 25.2 95 24.7 97 93 14.9 99 13.6 95 10.5 93 97 98

7.5

106

1.489

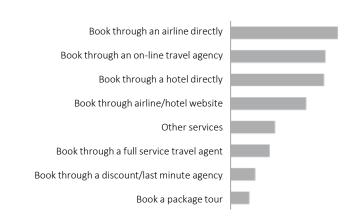
(99)

Average spend

on last trip

Vacation Booking**

Used [Past 3 Years]



| % | Index |
|------|-------|
| 46.2 | 103 |
| 40.9 | 98 |
| 40.3 | 99 |
| 32.7 | 102 |
| 19.3 | 100 |
| 17.0 | 95 |
| 10.8 | 97 |
| 8.3 | 90 |

Booked With [Past Year]











2.5%

Expedia.com/ca 18.4%

4.8% Ored tag ca



(98)

Hotels.com 4.8%

Trivago.ca 2.9%

(110)

Travelocity.com/ca

(108)

Redtag.ca/itravel.com (!) 1.2% (117)

Airline Websites 16.6%

(101)Discount Sites 1.6%

Other Travel 5.6%

(96)

Travel Type & Frequency

Business Trips



Average number of 8.0 nights away in the past (93)year for business trips

Personal Trips

3.7

(86)

Average out-of-town vacations taken in the past 3 years

Average number of business trips by mode of transportation in the past year:





3.1

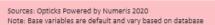


1.6 (86)

(99)



(92)



\$500 to

\$999

16.8

97

\$1,000 to

\$1,999

16.5

98

\$2,000 to

\$2,999

13.2

105

Montreal

Vacation Spending

Under \$500

36.3

103

Spent Last Vacation

\$3,000 to

\$3,999

6.8

100

\$4,000 or

More

10.4

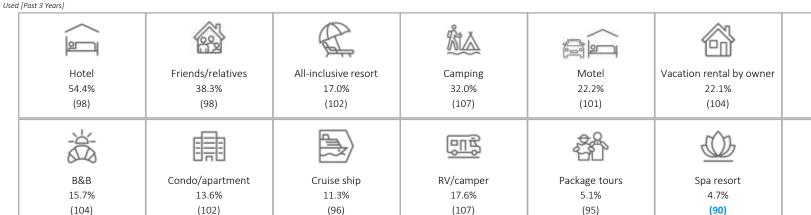


PRIZM Segments Included (by SESI): 25 Market: RDOS - Maple Ridge

Source: Environics Analytics 2020

Travel Profile

Accommodation Preferences*



Airline Preferences**

Flown [Past Year]



Car Rental*

Rented From [Past Year]



Cottage

12.2%

(107)

Boat

2.6%

(102)



PRIZM Segments Included (by SESI): 25 Market: RDOS - Maple Ridge

Media

Overall Level of Use

Radio

12 hours/week (97)

Television

1,061 minutes/week (95)

Newspaper

1 hours/week (93)

8 minutes/day (85)

Magazine

Internet



4.9

4.6

3.7

103

95

80

214 minutes/day (99)

Top Radio Programs*

| Programs [Weekly] | | |
|------------------------|------|-------|
| | % | Index |
| News/Talk | 32.7 | 96 |
| Adult Contemporary | 20.6 | 102 |
| Mainstream Top 40/CHR | 18.9 | 101 |
| Hot Adult Contemporary | 13.3 | 110 |
| oday's Country | 13.3 | 106 |

| | | illuex |
|-------------------------|------|--------|
| News/Talk | 32.7 | 96 |
| Adult Contemporary | 20.6 | 102 |
| Mainstream Top 40/CHR | 18.9 | 101 |
| Hot Adult Contemporary | 13.3 | 110 |
| Today's Country | 13.3 | 106 |
| Classic Hits | 13.3 | 95 |
| Classic Rock | 12.0 | 115 |
| Modern/Alternative Rock | 11.1 | 93 |
| Multi/Variety/Specialty | 8.6 | 92 |
| AOR/Mainstream Rock | 7.7 | 107 |

Top Television Programs* Programs [Average Week]

| | % | Inde |
|----------------------------------|------|------|
| Movies | 46.1 | 98 |
| Evening local news | 36.4 | 96 |
| Primetime serial dramas | 30.6 | 99 |
| Hockey (when in season) | 28.8 | 103 |
| News/current affairs | 28.2 | 92 |
| Situation comedies | 26.7 | 101 |
| Suspense/crime dramas | 26.6 | 95 |
| Home renovation/decoration shows | 25.9 | 98 |
| Documentaries | 25.3 | 95 |
| Cooking programs | 24.8 | 98 |

Top Newspaper Sections* Frequency Read [Occasionally/Frequently]

| | % | Index |
|----------------------------|------|-------|
| Local & Regional News | 56.1 | 100 |
| International News & World | 52.8 | 98 |
| National News | 51.6 | 100 |
| Health | 38.5 | 100 |
| Movie & Entertainment | 35.7 | 101 |
| Travel | 29.5 | 100 |
| Food | 29.4 | 100 |
| Editorials | 29.2 | 101 |
| Sports | 27.0 | 100 |
| Business & Financial | 20.4 | 95 |

Top Magazine Publications*

Read [Past Month]

Reader's Digest

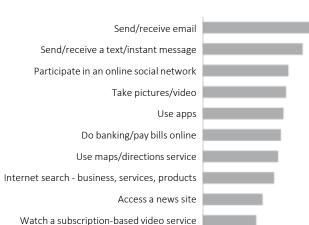
Hello! Canada

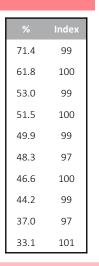
Canadian Geographic

| | % | Index |
|------------------------|------|-------|
| Canadian Living | 13.0 | 106 |
| Other U.S. magazines | 11.0 | 94 |
| Other English-Canadian | 9.9 | 92 |
| National Geographic | 6.7 | 96 |
| People | 6.1 | 97 |
| Maclean's | 6.1 | 93 |
| Cineplex Magazine | 5.0 | 104 |
| | | |

Top Internet Activities*

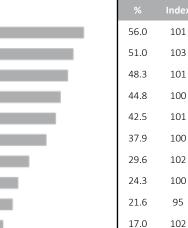
Activity [Past Week]





Top Mobile Activities*

Activity [Past Week] Send/receive a text/instant message Send/receive email Take pictures/video Use apps Participate in an online social network Use maps/directions service Internet search - business, services, products Access a news site



Do banking/pay bills online

Research products/services



PRIZM Segments Included (by SESI): 25 Market: RDOS - Maple Ridge

Media

Social Media Platforms Reasons to Follow Brands Reasons to Unfollow Brands Usage [Currently Use] Facebook YouTube WhatsApp Yu (III) 79.0% 70.2% 40.4% (100)(100)(100)To enter contests 31.8 102 39.8 101 LinkedIn Instagram Pinterest Too many messages To get coupons and in 39.5% 37.2% 33.3% discounts 31.1 101 (101)(101)(101)20.0 103 Not enough value To learn about a brand's Twitter **Podcasts** Snapchat products /services 31.1 102 Stopped purchasing 24.5% 19.9% 12.4% 12.3 101 products from brand (99)(103)(99)To provide feedback to 12.1 101 the brand Blogs Health/Fitness Reddit 2.9 93 Other 10.7% 9.3% 8.8% To be among the first to 10.6 104 (97)(105)(108)hear brand news Flickr Dating App Tinder To engage with content 7.0 102 4.1% 4.0% 1.7% **Actions Taken using Social Media** To make suggestions for (110)(93) (111)new products/services 6.0 99 Variables with Response "Yes" To share brand-related stories with consumers 4.6 104 Like brand on Facebook 35.3 100 **Social Media Attitudes** Subscribe to brand email newsletter 20.2 101 "I tend to ignore marketing and "Use SM to keep up to date on general advertisements when I'm in a social "I am well informed about SM" Follow brand on Instagram news/events" 13.7 103 media environment" 31% | Index = 100 34% | Index = 96 72% | Index = 100 Subscribe to brand channel on YouTube 97 13.1 Join an exclusive online "I am open to receiving relevant 10.6 99 "Feel comfortable collaborating with "Use SM to keep up to date on community of consumers marketing messages through social others through SM" news/events in my industry"

media channels"

20% | Index = 99

Source: Environics Analytics 2020

26% | Index = 97

24% | Index = 98

who also like the brand

Follow brand on Twitter

6.5



PRIZM Segments Included (by SESI): 25
Market: RDOS - Maple Ridge

Product Preferences

Variables with "Aaree" Statements

| "I would like to eat healthy foods |
|------------------------------------|
| more often" |
| 78% Index = 99 |

"I have tried a product/service based on a personal recommendation" 70% | Index = 98 "I value companies who give back to the community" 66% | Index = 100 "I am very concerned about the nutritional content of food products I buy" 66% | Index = 99

"I generally achieve what I set out to do" 65% | Index = 99

"Family life and having children are most important to me" 64% | Index = 101

"I am interested in learning about different cultures" 61% | Index = 101

"I consider myself to be informed on current events or issues" 59% | Index = 99 "I make an effort to buy local produce/products" 58% | Index = 96 "I like to cook" 57% | Index = 98

"I offer recommendations of products/services to other people" 54% | Index = 99

"I like to try new places to eat" 50% | Index = 97 "When I shop online I prefer to support Canadian retailers" 50% | Index = 101 "It's important to buy products from socially-responsible/environmentallyfriendly companies" 48% | Index = 93 "I like to try new and different products" 45% | Index = 95

"Free-trial/product samples can influence my purchase decisions" 42% | Index = 98

"I am adventurous/"outdoorsy"" 39% | Index = 99 "I am willing to pay more for ecofriendly products" 30% | Index = 99 "Staying connected via social media is very important to me" 28% | Index = 103 "I prefer to shop online for convenience" 27% | Index = 96

"Vegetarianism is a healthy option" 25% | Index = 96 "Advertising is an important source of information to me"

25% | Index = 99

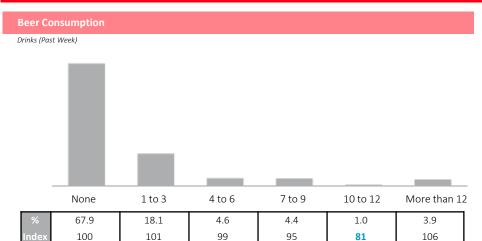
"I consider myself to be sophisticated" 23% | Index = 100

"I lead a fairly busy social life" 23% | Index = 95 "I enjoy being extravagant/indulgent" 17% | Index = 99



PRIZM Segments Included (by SESI): 25
Market: RDOS - Maple Ridge

Product Preferences



Drinks

| Drank [Past Month] | % Comp | Index |
|--------------------|--------|-------|
| Canadian wine | 20.9 | 94 |
| Cider | 10.7 | 97 |
| Liqueurs (any) | 9.0 | 102 |

| Type Drank [Past Month] | % Comp | Index |
|-------------------------|--------|-------|
| Microbrewery/craft beer | 15.2 | 97 |

| Brand of Drink [Most Often/Frequent] | % Comp | Index |
|--|--------|-------|
| Other Canadian microbrewery/craft beer | 22.3 | 99 |

Top 10 Beers*

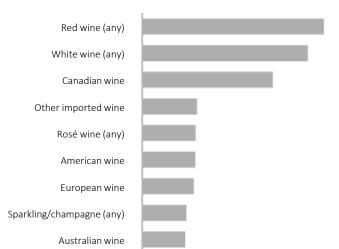
Brand Drink [Most Often/Frequently]

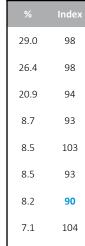


| 99 |
|-----|
| 107 |
| 101 |
| 105 |
| 110 |
| 110 |
| 107 |
| 107 |
| 107 |
| 89 |
| |

Wine Details

Drank [Past Month]





6.9

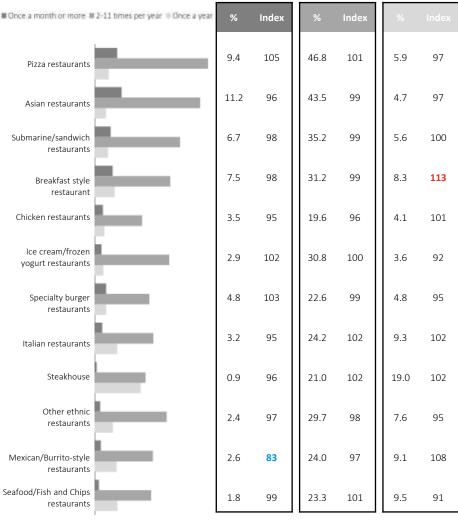


PRIZM Segments Included (by SESI): 25
Market: RDOS - Maple Ridge

Product Preferences

Restaurant Type Visited*

Frequency of Visiting [Past Year]



Restaurant Service Type*

Frequency of Visiting [Past Year]



Purchased Organic Food

Done [Past Week]



Organic Fruits and Vegetables 24.7% (96)



Other Organic Food 13.6% (96)



Organic Meat 9.8% (102)



PRIZM Segments Included (by SESI): 25 Market: RDOS - Maple Ridge

Product Preferences

Rent Own



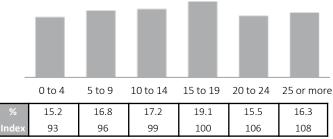
16.6% (82)

83.4% (105)

Age of Children at Home

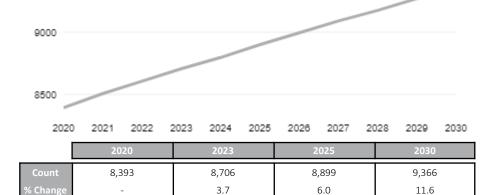


54.1% (113)



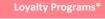
Demographic Trends

Household Projections

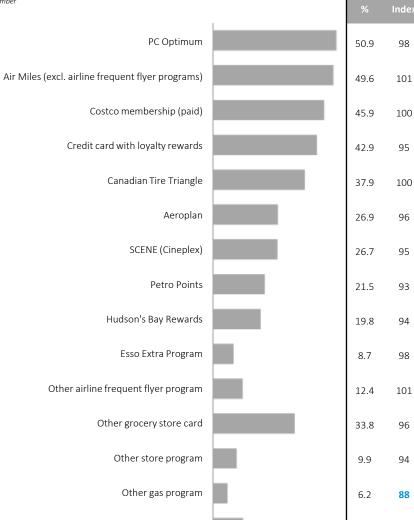


Note: Index compares % change from 2020 target group households to % change from 2020 market households

84



Member



84

88

Other loyalty program

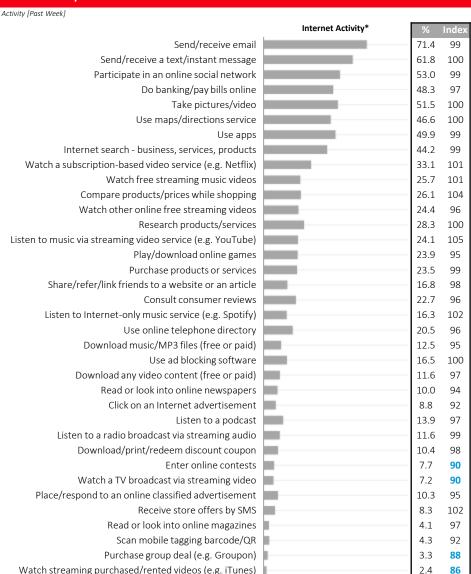
Target Group

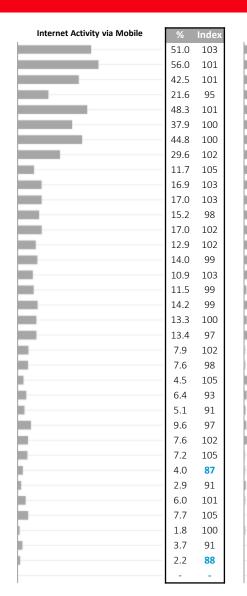
12.6

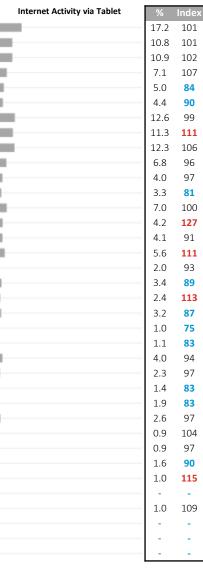


PRIZM Segments Included (by SESI): 25
Market: RDOS - Maple Ridge

Internet Activity







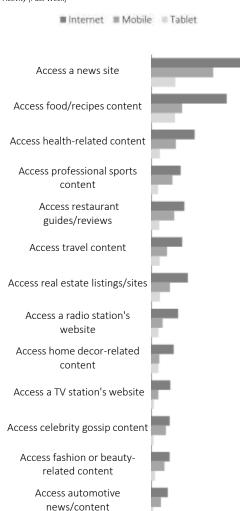


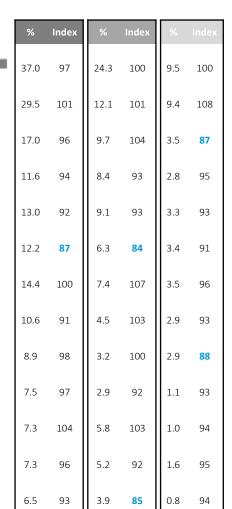
PRIZM Segments Included (by SESI): 25 Market: RDOS - Maple Ridge

Internet Activity

Top Website Types*







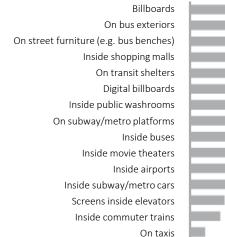
Direct Media Usage

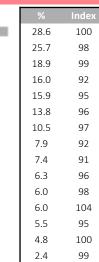




Out of Home Advertising

Noticed Advertising [Past Week]





103

103

99

100

103

93

99

95

109

76



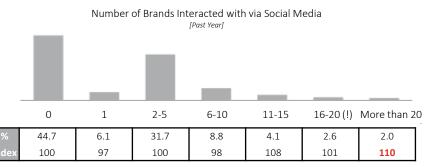
PRIZM Segments Included (by SESI): 25
Market: RDOS - Maple Ridge

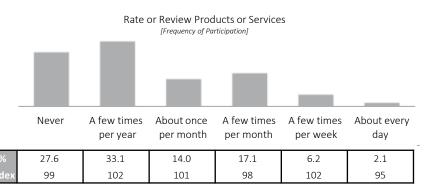
Social Media Usage

Social Media Overview

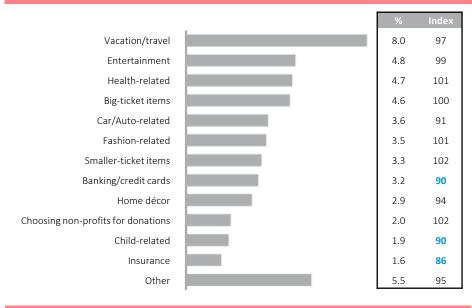
- 62% of Suburban Sports from the Custom Maple Ridge target area spent tend to access social media on their mobile phones during the morning hours, 58% during the afternoon hours
- 8% seek recommendations for Vacation/Travel Information via social media (Average)
- 86% believe that Social media companies should not be allowed to own or share their personal information

Brand Interaction





Seek Recommendations via Social Media*



Top Social Media Attitudes**

Suburban Sports from the Custom Maple Ridge target area are private about sharing their personal information online

"Social media companies should not be allowed to own or share my personal information" 86% | Index = 100 "I would be more inclined to participate in SM if I knew my personal info would not be owned/shared by company" 73% | Index = 101

"I tend to ignore marketing and advertisements when I'm in a social media environment" 72% | Index = 100 "Use SM to stay connected with personal contacts" 43% | Index = 98



PRIZM Segments Included (by SESI): 25 Market: RDOS - Maple Ridge

Social Media Usage

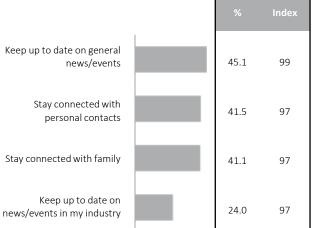
Frequency of Participation*

A few times per week or more

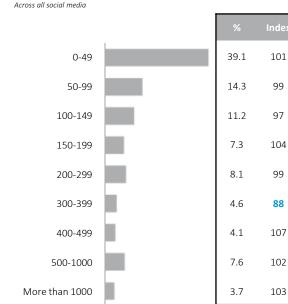
| Participate In | % Comp | Index |
|---|--------|-------|
| View friends' photos online | 46.1 | 100 |
| Watch video online | 43.7 | 102 |
| Read article comments | 41.9 | 100 |
| Read status updates/tweets | 37.8 | 99 |
| Listen to radio or stream music online | 36.2 | 101 |
| Chat in online chats | 35.3 | 99 |
| Share links with friends and colleagues | 27.6 | 98 |
| Click links in news feeds | 24.8 | 101 |
| Play games with others online | 15.0 | 97 |
| Read blogs | 14.6 | 102 |
| Post photos online | 13.2 | 100 |
| Check in with locations | 10.4 | 101 |
| Update your status on a social network | 9.9 | 98 |
| Comment on articles or blogs | 9.4 | 103 |
| Chat in online forums | 9.4 | 106 |
| Rate or review products online | 8.3 | 100 |
| Share your GPS location | 7.7 | 96 |
| Post videos online | 3.7 | 97 |

Social Media Uses*

A few times per week or more



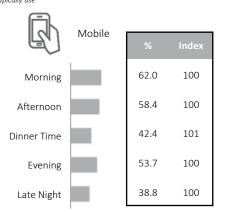
Number of Connections



Social Media Access

Publish blog, Tumblr, online journal

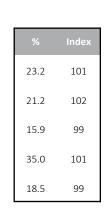
Typically use





2.2

89



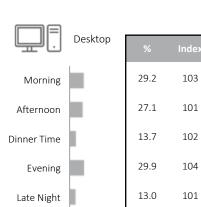
Stay connected with

work/professional contacts



17.3

| % | Index |
|------|-------|
| 32.5 | 100 |
| 32.3 | 100 |
| 17.0 | 101 |
| 31.8 | 97 |
| 13.9 | 98 |





PRIZM Segments Included (by SESI): 25
Market: RDOS - Maple Ridge

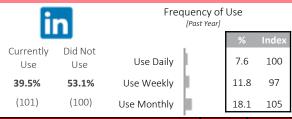
Social Media Usage

Frequency of Use



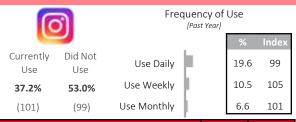
| (100) (100) Ose Mouthly | 3.4 | 101 |
|---|--------|-------|
| Participate In* (at least a few times per week) | % Comp | Index |
| Read my news feed | 55.1 | 100 |
| Comment/Like other users' posts | 46.4 | 100 |
| Use Messenger | 41.1 | 99 |
| Watch videos | 38.6 | 103 |
| Watch live videos | 13.6 | 101 |
| Post photos | 12.0 | 96 |
| Update my status | 12.0 | 98 |
| Like or become a fan of a page | 11.1 | 99 |
| Click on an ad | 10.3 | 100 |
| Post videos | 3.8 | 96 |
| Create a Facebook group or fan page | 2.0 | 85 |
| Give to a Facebook fundraiser (!) | 1.1 | 87 |
| Create a Facebook fundraiser (!) | 0.6 | 80 |

LinkedIn



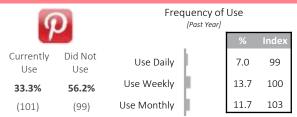
| (101) | (100) | Use Monthly | ь. | | 18.1 | 10 | 5 |
|---------------------------------------|---------------|------------------|------|------|------|------|---|
| Participate In | * (at least a | few times per we | eek) | % Co | mp | Inde | Х |
| Read your new | vsfeed | | | 6. | 5 | 96 | |
| Watch videos | | | | 3.0 | 6 | 93 | |
| Comment on o | ontent | | | 3.0 | 6 | 99 | |
| View a job pos | ting | | | 3.4 | 4 | 93 | |
| Search and rev | view other p | rofiles | | 3.: | 2 | 99 | |
| Create a conn | ection | | | 2.9 | 9 | 96 | |
| Click on an ad | (!) | | | 2.4 | 4 | 100 |) |
| Post an article, video or picture (!) | | | 1.9 | 9 | 97 | | |
| Update your profile information | | 1. | 7 | 85 | | | |
| Join a LinkedIn | group (!) | | | 1.0 | С | 86 | |
| Participate in l | inkedIn for | ums (!) | | 0.0 | 6 | 84 | |
| Request a reco | ommendatio | on (!) | | 0.4 | 4 | 74 | |
| | | | | | | | |

Instagram



| · · · · · · · · · · · · · · · · · · · | - | |
|---|--------|-------|
| Participate In* (at least a few times per week) | % Comp | Index |
| View photos/videos | 25.8 | 101 |
| Like photos/videos | 21.5 | 100 |
| Comment on photos/videos | 11.7 | 94 |
| Watch live videos | 9.5 | 95 |
| Send direct messages | 9.0 | 96 |
| Post photos/videos | 6.1 | 91 |
| View a brand's page | 6.0 | 96 |
| Click on ads | 4.6 | 100 |
| Watch IGTV videos | 4.2 | 100 |

Pinterest



Reddit

Frequency of Use [Past Year] Currently Did Not 104 Use Daily 2.3 Use Use Use Weekly 2.7 111 8.8% 84.6% (108)(99)Use Monthly 3.4 110

| Participate In* (at least a few times per month) | % Comp | Index |
|--|--------|-------|
| View content | 5.8 | 109 |
| Vote on content | 3.4 | 110 |
| Follow specific Subreddits | 3.3 | 110 |
| Post content | 1.8 | 106 |

Source: Environics Analytics 2020

WhatsApp

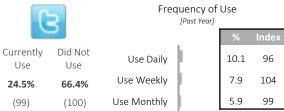
| (| | Frequency of Use [Past Year] | | | |
|------------------|----------------|-------------------------------|-----|------|-------|
| | | | | % | Index |
| Currently Use | Did Not Use | Use Daily | | 14.5 | 98 |
| 40.4% | 50.8% | Use Weekly | 1 | 12.7 | 98 |
| (100) | (100) | Use Monthly | l . | 11.6 | 107 |

| % Comp | Index |
|--------|---------------------|
| 22.3 | 100 |
| 18.6 | 99 |
| 12.1 | 97 |
| 7.1 | 97 |
| 6.4 | 91 |
| | 18.6 12.1 7.1 |

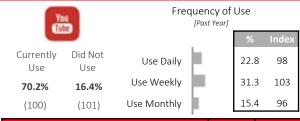


PRIZM Segments Included (by SESI): 25 Market: RDOS - Maple Ridge

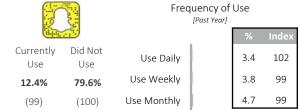
Social Media Usage



| (99) (100) Use Monthly | 5.5 | 99 |
|--|--------|-------|
| Participate In* (at least a few times per week) | % Comp | Index |
| Read tweets | 15.3 | 99 |
| Watch videos | 8.7 | 98 |
| Tweet | 6.5 | 100 |
| Retweet | 5.6 | 102 |
| Respond to tweets | 5.0 | 94 |
| Send or receive direct messages | 4.8 | 97 |
| Share a link to a blog post or article of interest | 4.7 | 93 |
| Follow users who follow you | 4.4 | 99 |
| Watch live videos | 4.2 | 97 |
| Actively follow new users | 3.7 | 94 |
| Click on an ad | 3.3 | 98 |



| Index |
|-------|
| |
| 101 |
| 94 |
| 93 |
| 96 |
| 92 |
| 95 |
| 91 |
| 85 |
| |



| - | | |
|---|--------|-------|
| Participate In* (at least a few times per week) | % Comp | Index |
| Receive photos/videos | 5.4 | 102 |
| Send direct text messages | 4.0 | 95 |
| Send photos/videos | 4.0 | 105 |
| Use group chat | 3.3 | 103 |
| Read Snapchat discover/News | 3.0 | 101 |
| Use filters or effects | 2.8 | 102 |
| View a brand's snaps | 1.5 | 93 |
| Use video chat | 1.0 | 89 |
| View ads | 1.0 | 94 |

Audio Podcasts



Frequency of Use [Past Year]

Use Daily 6.2 103 98 Use Weekly 6.8 Use Monthly 6.4 110

| Participate In* (at least a few times per week) | % Comp | Index |
|---|--------|-------|
| Listen to another genre of podcast | 5.4 | 99 |
| Listen to a news podcast | 4.1 | 94 |
| Listen to an educational podcast | 3.8 | 100 |
| Listen to a business podcast | 3.5 | 100 |
| Listen to a comedy podcast | 2.9 | 104 |
| Listen to a technology focused podcast | 2.2 | 104 |
| Subscribe to another genre of podcast | 2.0 | 89 |
| Subscribe to a technology podcast (!) | 1.7 | 106 |
| Subscribe to a sports podcast** | 1.6 | 96 |
| Subscribe to a news podcast | 1.6 | 100 |
| Subscribe to a educational podcast | 1.6 | 91 |
| Listen to a sports podcast | 1.6 | 90 |
| Subscribe to a comedy podcast (!) | 1.4 | 100 |
| Subscribe to a business podcast (!) | 1.3 | 104 |

Source: Environics Analytics 2020

Other Social Media Platforms

Tik Tok Tinder Currently Did Not Currently Did Not Use Use Use Use 1.7% 96.6% 0.8% 96.8% (111)(95)(100)(100)

Frequency of Use -Tinder [Past Year]

Use Daily (!) Use Weekly (!)

| l | | Index |
|---|-----|-------|
| | 0.8 | 109 |
| | 0.3 | 109 |