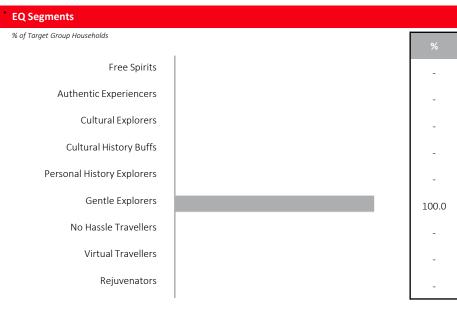


Market Sizing

Overview

- Of the 67 PRIZM Clusters identified in Canada, Suburban Sports rank 1st for the Custom Fort Mcmurray target area created using Regional District Okanagan Similkameen (RDOS) visitor origin FSA's
- Suburban Sports make up 5,868 households, or 23.3% of the total Households in the Custom Fort Mcmurray target area (25,230)
- The Median Household Maintainer Age is 46, 52% of couples have children living at home
- Above Average Household Income of \$243,531 compared to the Custom Fort Mcmurray target area at \$217,053
- **Top Social Value: Racial Fusion** People who are strongest on this construct are accepting of ethnic diversity within families, such as inter-racial marriage, believing that it enriches people's lives
- Above Average interest in ATV/Snowmobiling, Downhill Skiing and Curling
- Above Average interest in travelling within Canada (Alberta, Vancouver, Victoria), Suburban Sports from the Custom Fort Mcmurray target area spent an average of \$1,583 on their last vacation
- On average, Suburban Sports from the Custom Fort Mcmurray target area spend 14hrs/week listening to the Radio, 20hrs/week watching TV, 1hr/week reading the Newspaper and 3.7hrs/day on the Internet. Daily Magazine usage is minimal (8 min/day)
- 80% currently use Facebook, 38% use Instagram and 30% use Twitter



Top Geographic Markets

Target Group Market **Census Subdivision** % of % of HH % of Total Population Index Market Group Count Market Wood Buffalo, AB (SM) 100.0 Target Group: 16,990 | 24.7% 100.0 23.0 100 27,216



Market: 68,789

Target Group: 5,868 | 23.3% Market: 25,230

Top PRIZM Segments	
% of Target Group Households	%
25 - Suburban Sports	100.0

Target Group



Demographic Profile

Total Populat	ion	Total Households	
Target Group: 16,990 Market: 68,789	24.7%	Target Group: 5,868 23.39 Market: 25,230	6 Re
Average Household Income	Hou	sehold Size*	
\$243,531			
(112)		100 million (* 1990)	
Median Household Maintainer Age			
46	1 Person 2 Persons	3 Persons 4 Persons	5+ Persons Key Social Values
(107) // Ind		19.4 18.2 106 110	14.2 107 Racial Fus
Marital Status**	Family Composition***	* Education**	*
61.1% (101)	52.4% (102)	29. (10	Ethicarconsu
Married/Common-Law	Couples With Kids at Hon	ne High School Certific Equivalent	cate Or
Visible Minority Presence*	Non-Official Language		Legacy ation* Index = 1
20.9%	0.5%	2 16.	1%
(61)	(48)	Ш (6	Multicultura
Belong to a visible minority group	No knowledge of English French	or Born outside Car	nada Index = 1

Psychographics**

Strong Valu	ies	We	ak Values
Rejection of Orderliness	137	73	Status via Home
Racial Fusion	130	74	Sexism
Primacy of the Family	127	77	Ostentatious Consumption
Need for Escape	120	79	Active Government
Ethical Consumerism	120	80	Patriarchy

Racial Fusion	Primacy of the Family	Need for Escape
Index = 130	Index = 127	Index = 120
Ethical Consumerism	National Pride	Work Ethic
Index = 120	Index = 117	Index = 115
Legacy	Flexible Families	Community Involvement
Index = 114	Index = 111	Index = 110
Multiculturalism	Pursuit of Originality	Culture Sampling
Index = 109	Index = 106	Index = 105

Sources: DemoStats 2020, SocialValues 2020 Note: Base variables are default and vary based on database Index: At least 10% above or below the average

Target Group

Source: Environics Analytics 2020

*Based on Households **Based on Household Population 15+ Psychographics benchmarked to Canada, and Strong/Weak values ranked by index *** Based on Census Family Households



Sports & Leisure

Occasionally/Regularly	Participate o	or Attended/Visited	[Past Year]
occusionany/negalarly	i ui iicipute e	JI MILLEHUEU/ VISILEU	[i use ieuij

% Comp	Index	Top 5 Activities Attended*	% Comp	Index
82.5	100	Auditoriums, arenas & stadiums (any)	55.2	104
67.2	107	Sporting events	48.2	100
66.1	106	Parks & city gardens	46.6	100
55.8	101	Other activities & attractions	46.1	96
55.6	103	National or provincial park	46.1	102
	82.5 67.2 66.1 55.8	82.5 100 67.2 107 66.1 106 55.8 101	82.5100Auditoriums, arenas & stadiums (any)67.2107Sporting events66.1106Parks & city gardens55.8101Other activities & attractions	82.5 100 Auditoriums, arenas & stadiums (any) 55.2 67.2 107 55.2 48.2 66.1 106 46.6 46.6 55.8 101 0ther activities & attractions 46.1

Key Tourism Activities**

Camping	Cycling	Swimming	Sporting events	Hiking & backpacking	Parks & city gardens	National or provincial park	Bars & restaurant bars
<u>kia</u>	Å	\$	₽ <u>1</u>	Ŕ	*	<u>A</u> P	Ŷ
67.2%	55.6%	54.9%	48.2%	47.1%	46.6%	46.1%	41.3%
(107)	(103)	(99)	(100)	(99)	(100)	(102)	(102)
Golfing	Fishing & hunting	Zoos & aquariums	Ice skating	Historical sites	Canoeing & kayaking	Specialty movie theatres/IMAX	Photography
- Si	12	67P	The second second	1	ŝ	÷.	õ
36.7%	35.7%	34.6%	31.1%	30.4%	29.9%	28.7%	28.3%
(107)	(108)	(104)	(104)	(107)	(99)	(92)	(96)
ATV & snowmobiling	Cross country skiing & snowshoeing	Theme parks, waterparks & water slides	Pilates & yoga	Downhill skiing	Curling	Video arcades & indoor amusement centres	Hockey
640	1 Si	Ĥ:n	25	Ŕ	ñ.		Ą.
25.7%	24.2%	23.5%	23.3%	23.0%	17.8%	16.4%	15.3%
(115)	(107)	(98)	(97)	(110)	(114)	(97)	(100)
Power boating & jet skiing	Dinner theatres	Adventure sports	Beer, food & wine festivals	Inline skating	Music festivals	Snowboarding	RV shows
÷.		S.	Å9		((())	TAR	नाइ
14.6%	14.1%	11.9%	11.2%	8.6%	7.3%	6.7%	4.9%
(121)	(129)	(97)	(117)	(92)	(98)	(79)	(88)

Sources: Opticks Powered by Numeris 2020 Note: Base variables are default and vary based on database Index: At least 10% above or below the average

Source: Environics Analytics 2020

(!) Indicates small sample size Based on Household Population 12+ *Selected and ranked by percent composition **Ranked by percent composition



Travel Profile



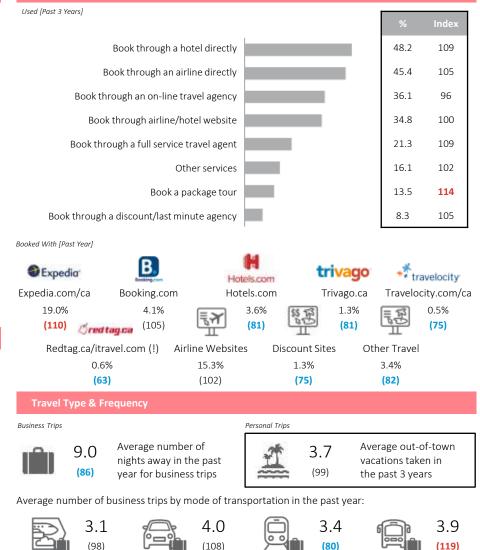
\$2,000 to

\$2,999

10.0

99

Vacation Booking**



Under \$500

27.4

107

\$500 to

\$999

20.4

101

\$1,000 to

\$1,999

23.5

91

\$3,000 to

\$3,999

7.1

93

Average spend

on last trip

\$4,000 or

More

11.6

109



Travel Profile

Used [Past 3 Years]

Accommodation Preferences*

ହ Hotel Friends/relatives All-inclusive resort Camping Motel Vacation rental by owner Cottage 66.6% 37.0% 20.1% 28.2% 23.9% 17.5% 8.1% (100)(97) (101)(108)(119) (93) (110) 嵩 ₽ οΠφ Condo/apartment B&B Cruise ship RV/camper Package tours Spa resort Boat 10.8% 11.8% 7.7% 20.2% 5.0% 1.5% 3.8% (100)(103) (120) (131) (96) (75) (119)

Airline Preferences** Flown [Past Year] porter * AIR CANADA WESTJET 🤣 transat Air Transat Air Canada West Jet **Porter Airlines** Other Canadian 36.6% 45.0% 5.0% 0.0% 3.0% (103) (103)(118) (109)(123)& DELTA UNITED American Airlines United Airlines Delta Airlines American Airlines Other American 5.3% 5.2% 1.1% 1.5% (106)(93) (113) (93) ×

Other Charter

5.0%

(159)

Car Rental*

Rented From [Past Year]

Enterprise 8.6% (90)	Budget 3.2% (82)	AVIS Avis 4.7% (131)	National National 1.9% (72)
Hertz Hertz 1.6% (108)	Discount Discount 0.3% (69)	U-Haul 0.3% (111)	Other Rentals 2.7% (132)

Sources: Opticks Powered by Numeris 2020 Note: Base variables are default and vary based on database

European Airlines 3.6%

(100)

Asian Airlines

0.7%

(54)

Index: At least 10% above or below the average

Other

2.9%

(103)



Media

Overall Level of Use										
Radio			Television	News	paper	Magazi	ne	I	nternet	
<u> </u>]		([11])	
14 hours/week		1,	229 minutes/week	1 hour	s/week	8 minutes	/day	222 r	ninutes/day	
(108)			(98)	(1	27)	(117)			(96)	
Top Radio Programs*			Top Television Programs*		Top Newspaper Sections*			Top Magazine Publicatio	ns*	
Programs [Weekly]			Programs [Average Week]		Frequency Read [Occasionally/Frequent	ly]		Read [Past Month]		
	%	Index		% Index		%	Index		%	Index
Classic Hits	22.6	116	Movies	56.5 101	Local & Regional News	55.0	100	Reader's Digest	8.2	135
Mainstream Top 40/CHR	19.3	94	Evening local news	37.1 107	National News	50.5	102	CAA Magazine	7.5	107
News/Talk	18.5	103	Hockey (when in season)	30.1 106	International News & World	45.7	99	Maclean's	6.2	132
Adult Contemporary	14.8	90	Primetime serial dramas	28.9 97	Editorials	30.5	114	Canadian Living	5.8	119
Today's Country	14.6	100	Home renovation/decoration shows	25.8 110	Movie & Entertainment	29.5	94	Other U.S. magazines	5.4	99
Hot Adult Contemporary	13.0	100	CFL football (when in season)	23.9 113	Health	27.4	100	Hello! Canada	5.3	127
Classic Rock	11.7	114	Suspense/crime dramas	23.3 103	Food	25.6	99	National Geographic	5.0	82
Modern/Alternative Rock	11.7	102	Situation comedies	23.0 97	Sports	25.1	97	Our Canada (!)	4.8	170
Classic Country	10.2	108	Morning local news	20.6 104	Travel	20.4	98	Other English-Canadian	4.5	94
AOR/Mainstream Rock	9.7	96	Documentaries	20.2 99	Business & Financial	19.4	97	Canadian Geographic	3.7	98

Top Internet Activities*



Top Mobile Activities*

Activity [Past Week]

Send/receive a text/instant message 69.6 100 60.5 100 Send/receive email 57.0 103 Take pictures/video 51.6 99 Use apps Participate in an online social network 49.0 96 97 43.1 Use maps/directions service 32.9 94 Internet search - business, services, products Do banking/pay bills online 30.9 97 26.7 98 Access a news site 97 21.1 Watch free streaming music videos

Sources: Opticks Powered by Numeris 2020 Note: Base variables are default and vary based on database Index: At least 10% above or below the average Target Group So

(!) Indicates small sample size

*Selected and ranked by percent composition Based on Household Population 12+ 6

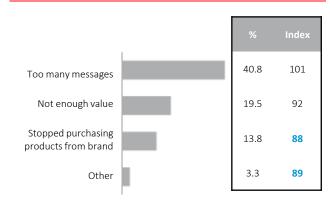


Media



Reasons to Follow Bran	ds		
		%	Index
To learn about a brand's products /services		38.0	101
To get coupons and discounts		36.6	98
To enter contests		34.4	100
To be among the first to hear brand news		14.0	89
To provide feedback to the brand		12.1	94
To engage with content		8.1	88
To share brand-related stories with consumers		5.4	94
To make suggestions for new products/services		4.2	75

Reasons to Unfollow Brands



Actions Taken using Social I	Vledia		
Variables with Response "Yes"			
	1	%	Index
Like brand on Facebook		41.6	101
Subscribe to brand email newsletter		22.3	96
Follow brand on Instagram		16.1	88
Subscribe to brand channel on YouTube		14.3	88
Join an exclusive online community of consumers		11.3	97
who also like the brand Follow brand on Twitter		9.1	90

ocial Media Attitudes		
"I tend to ignore marketing and advertisements when I'm in a social media environment" 73% Index = 103	"Use SM to keep up to date on general news/events" 40% Index = 97	"I am well informed about SM" 32% Index = 92
"Use SM to keep up to date on news/events in my industry" 32% Index = 100	"Feel comfortable collaborating with others through SM" 29% Index = 94	"I am open to receiving relevant marketing messages through social media channels" 19% Index = 95

Sources: AskingCanadians Social 2020 Note: Base variables are default and vary based on database



Product Preferences

Variables with "Agree" Statements

"I have tried a product/service based on a personal recommendation" 73% Index = 98	"I generally achieve what I set out to do" 72% Index = 99	"Family life and having children are most important to me" 64% Index = 98	"I value companies who give back to the community" 62% Index = 97
[]			
"I am very concerned about the nutritional content of food products I buy" 59% Index = 95	"I consider myself to be informed on current events or issues" 56% Index = 102	"I offer recommendations of products/services to other people" 52% Index = 95	"I am interested in learning about different cultures" 51% Index = 93
"I like to try new places to eat" 48% Index = 94	"When I shop online I prefer to support Canadian retailers" 48% Index = 98	"I like to try new and different products" 48% Index = 103	"Free-trial/product samples can influence my purchase decisions" 42% Index = 96
"It's important to buy products from socially-responsible/environmentally- friendly companies" 40% Index = 91	"I prefer to shop online for convenience" 29% Index = 94	"Staying connected via social media is very important to me" 28% Index = 101	"I am willing to pay more for eco- friendly products" 27% Index = 98
"Vegetarianism is a healthy option" 25% Index = 96	"I consider myself to be sophisticated" 24% Index = 95	"I enjoy being extravagant/indulgent" 21% Index = 92	"I lead a fairly busy social life" 19% Index = 87
	on a personal recommendation" 73% Index = 98 "I am very concerned about the nutritional content of food products I buy" 59% Index = 95 "I like to try new places to eat" 48% Index = 94 "It's important to buy products from socially-responsible/environmentally- friendly companies" 40% Index = 91	on a personal recommendation" do" 73% Index = 98 72% Index = 99 "I am very concerned about the nutritional content of food products I buy" "I consider myself to be informed on current events or issues" 56% Index = 102 "I like to try new places to eat" "When I shop online I prefer to support Canadian retailers" 48% Index = 94 "It's important to buy products from socially-responsible/environmentally-friendly companies" 40% Index = 91 "I prefer to shop online for convenience" 29% Index = 94 "Vegetarianism is a healthy option" 25% Index = 96 "I consider myself to be sophisticated"	on a personal recommendation" " do" most important to me" 64% index = 98 "I am very concerned about the nutritional content of food products I buy" "I consider myself to be informed on current events or issues" "I offer recommendations of products/services to other people" 59% index = 95 "I consider myself to be informed on support Canadian retailers" "I like to try new places to eat" "When I shop online I prefer to support Canadian retailers" "I like to try new and different products" "I like to try new places to eat" "When I shop online I prefer to support Canadian retailers" "I like to try new and different products" "I like to try new places to eat" "When I shop online I prefer to support Canadian retailers" #8% Index = 98 "It's important to buy products from socially-responsible/environmentally-friendly companies" "I prefer to shop online for convenience" "Staying connected via social media is very important to me" 29% Index = 91 "I consider myself to be sophisticated" "I enjoy being extravagant/indulgent"

Index: At least 10% above or below the average

Source: Environics Analytics 2020



Product Preferences

Beer Co	onsumption					
Drinks (Pas	t Week)					
		i.	_		_	
	None	1 to 3	4 to 6	7 to 9	10 to 12	More than 12
%	63.3	19.5	7.4	3.4	3.9	2.5
Index	99	105	112	81	121	81

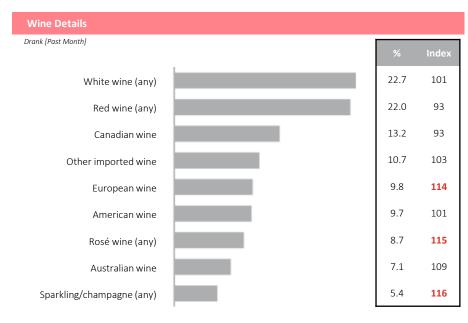
Top 10 Beers*		
Brand Drink [Most Often/Frequently]	%	Index
Coors Light	19.1	98
Other Canadian microbrewery/craft beer	16.5	88
Corona	16.5	112
Bud Light (any)	16.4	108
Molson Canadian	15.1	117
Budweiser	14.9	108
Rickard's (any)	13.0	103
Alexander Keith's (any)	12.8	83
Stella Artois	12.6	102
Guinness	11.1	121

Drinks

Drank [Past Month]	% Comp	Index
Canadian wine	13.2	93
Liqueurs (any)	9.1	103
Cider	4.9	72

Type Drank [Past Month]	% Comp	Index
Microbrewery/craft beer	15.0	113

Brand of Drink [Most Often/Frequent]	% Comp	Index
Other Canadian microbrewery/craft beer	16.5	88



Sources: Opticks Powered by Numeris 2020 Note: Base variables are default and vary based on database (!) Indicates small sample size Based on Household Population 12+



Product Preferences

Restaurant Type	Visited*						
Frequency of Visiting [Pa	st Year]						
Once a month or more II	%	Index	%	Index	%	Index	
Pizza restaurants		12.5	99	54.1	100	3.6	100
Asian restaurants		4.8	80	46.4	94	7.8	94
Submarine/sandwich restaurants		10.3	110	47.5	102	4.1	104
Breakfast style restaurant		3.1	75	25.6	94	18.8	106
Chicken restaurants		2.2	82	25.7	107	5.4	117
lce cream/frozen yogurt restaurants		3.6	109	34.4	100	5.2	112
Specialty burger restaurants		6.2	112	31.1	92	8.0	110
Italian restaurants		0.8	52	23.4	109	5.2	83
Steakhouse		0.5	109	26.3	104	20.8	107
Other ethnic restaurants		2.1	78	16.4	99	9.6	105
Mexican/Burrito-style restaurants		2.6	109	27.5	94	8.8	99
Seafood/Fish and Chips restaurants		0.7	125	16.6	112	6.2	113

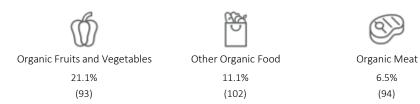
Restaurant Service Type*

Frequency of Visiting [Past Year]

Frequency of Visiting [Pas	screarj						
Crice a month or more II	2-11 times per year % Once a year	%	Index	%	Index	%	Index
Casual/family dining restaurants		4.3	81	55.3	103	6.4	119
Food court outlets at a shopping mall		8.6	105	49.2	97	8.7	101
Pub restaurants		3.8	86	31.6	93	6.5	137
Formal dine-in restaurants		2.0	89	32.0	102	13.9	112
Fast casual restaurants		11.7	101	34.4	107	2.7	88
Sports bars		2.0	89	20.0	100	4.2	100
Other types		1.3	107	16.1	100	2.3	108

Purchased Organic Food

Done [Past Week]





Product Preferences

Demographics				Loyalty Programs*		
^	Rent	67	Own	Member	%	Index
RENT	19.1% (57)	Ĭ	80.8%	Air Miles (excl. airline frequent flyer programs)	64.2	94
		ge of Children at Home		PC Optimum	53.4	97
0			_	Costco membership (paid)	48.5	94
J P				Canadian Tire Triangle	42.8	101
Households with Children at Home	0 to 4 5 to 9	10 to 14 15 to 19	20 to 24 25 or more	Credit card with loyalty rewards	38.1	98
46.1% (108)	% 21.4 19.2 Index 85 94	16.2 15.3 101 105	12.8 15.1 120 114	SCENE (Cineplex)	32.3	93
Domosius ukis Tuon da	•••		• • • • • •	Aeroplan	27.8	103
Demographic Trends	Household Pr	ojections		Petro Points	24.3	100
5900				Hudson's Bay Rewards	19.6	92
0000		/		Esso Extra Program	11.5	107
5880				Other airline frequent flyer program	11.0	102
5880		/		Other grocery store card	24.7	103
2020 2021 202	2 2023 2024 20	25 2028 2027 2	028 2029 2030 2030	Other store program	10.1	113
Count 5,868	5,863	5,858	5,915	Other gas program	12.5	135
% Change - Index - Note: Index compares % change from 2	-0.1 -5	-0.2 -5	0.8 11	Other loyalty program	12.1	121



Internet Activity

Activity [Past Week]							
	Internet Activity*	% Index	Internet Activity via Mobile	% Index	Internet Activity via Tablet	% In	ndex
Send/receive email		72.9 102		60.5 100		12.8	95
Send/receive a text/instant message		71.0 101		69.6 100		5.3	94
Participate in an online social network		55.6 97		49.0 96		7.6	91
Do banking/pay bills online		51.8 94		30.9 97		5.2	87
Take pictures/video		58.4 102		57.0 103		6.2	85
Use maps/directions service		48.2 99		43.1 97		3.6	89
Use apps		54.2 99		51.6 99		13.4	94
Internet search - business, services, products		44.0 96		32.9 94		11.3 1	110
Watch a subscription-based video service (e.g. Netflix)		40.0 105		20.3 109		15.7 1	109
Watch free streaming music videos		30.2 96		21.1 97		6.9	83
Compare products/prices while shopping		27.1 96		17.4 89	1	2.5	76
Watch other online free streaming videos		21.8 86		16.3 <mark>82</mark>		4.7	86
Research products/services		29.1 104		20.1 101		6.8 1	117
Listen to music via streaming video service (e.g. YouTube)		23.1 95		15.7 94		3.9	81
Play/download online games		26.9 103		16.4 90		5.7 1	129
Purchase products or services		23.3 106		11.5 98		3.8	97
Share/refer/link friends to a website or an article		18.1 90		15.5 87)	1.9 1	117
Consult consumer reviews		17.1 96		11.7 94		2.4 1	110
Listen to Internet-only music service (e.g. Spotify)		17.1 108		14.2 107	1	1.7 1	136
Use online telephone directory		22.6 96		18.0 91	1	2.2	97
Download music/MP3 files (free or paid)		19.3 103		16.0 109		1.0	68
Use ad blocking software		10.6 90		4.7 94		1.0 1	102
Download any video content (free or paid)		14.5 88	-	9.2 92		3.4	96
Read or look into online newspapers		10.3 105		5.6 97		2.8 1	106
Click on an Internet advertisement		10.9 95	-	8.5 94		1.0	80
Listen to a podcast		11.4 104	-	8.4 108		1.3	90
Listen to a radio broadcast via streaming audio		9.5 94	-	6.2 90		0.6	73
Download/print/redeem discount coupon		10.0 85	-	5.9 84		0.8 1	104
Enter online contests		9.9 108		6.3 99			107
Watch a TV broadcast via streaming video		8.0 108	-	5.7 119			81
Place/respond to an online classified advertisement		6.4 93		4.3 83		0.4	75
Receive store offers by SMS		7.1 95		6.5 97		-	-
Read or look into online magazines		6.4 106	-	2.3 83	-	2.1 1	116
Scan mobile tagging barcode/QR		2.8 95		2.8 95		-	-
Purchase group deal (e.g. Groupon)		1.8 83		1.3 94		-	-
Watch streaming purchased/rented videos (e.g. iTunes)	-	3.3 87				-	-



Internet Activity

Direct Media Usage Top Website Types* Activity [Past Week] Frequency of Use [Occasionally/Frequently] Internet Mobile Tablet Flyers delivered to the door or in the mail Index Coupons 97 26.7 98 4.8 35.4 72 Access a news site General information from the Internet/websites Flyers inserted into a community newspaper 100 14.5 91 98 26.3 8.4 Access food/recipes content Apps/online flyers Direct email offers 14.5 97 18.0 112 113 2.2 Access health-related content Local store catalogues Access professional sports 97 8.7 98 13.7 3.2 92 Flyers inserted into a daily newspaper content Mail order Access restaurant 13.7 95 12.2 99 0.8 84 guides/reviews Yellow Pages (print) Yellow Pages (online) Access travel content 101 5.8 101 2.7 98 11.4 **Out of Home Advertising** Access real estate listings/sites 105 80 9.5 2.6 1.1 130 Noticed Advertising [Past Week] Billboards Access a radio station's 11.5 116 5.6 116 1.1 156 On street furniture (e.g. bus benches) website Inside public washrooms Access home decor-related 5.1 1.7 8.2 118 122 128 On bus exteriors content Digital billboards Inside shopping malls Access a TV station's website 8.0 104 3.6 106 2.2 117 On transit shelters Inside movie theaters Access celebrity gossip content 88 90 6.2 4.0 1.1 101 Screens inside elevators Inside buses Access fashion or beauty-4.2 106 3.5 103 0.8 114 Inside airports related content Inside commuter trains Access automotive 3.3 111 1.6 114 0.5 96 On taxis news/content On subway/metro platforms Inside subway/metro cars

105

99

102

109

93

99

90

101

116

128

137

103

98

107

100

93

99

97

109

85

96

101

100

106

81

105

13

44.5

33.5

31.7

28.1

25.9

24.7

23.0

19.4

9.4

7.7

5.2

35.8

23.9

23.4

21.5

21.0

20.8

17.1

10.2

8.2

6.1

5.4

4.0

3.4

2.4

1.9

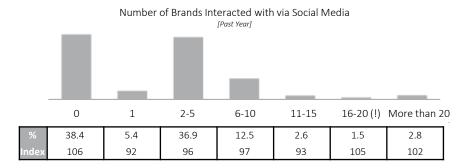


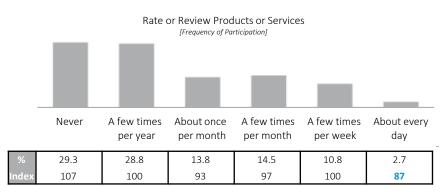
Social Media Usage

Social Media Overview

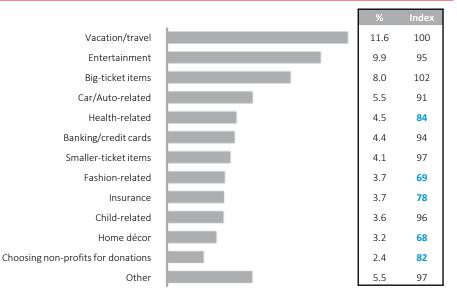
- 72% of Suburban Sports from the Custom Fort Mcmurray target area spent tend to access social media on their mobile phones during the morning hours, 68% during the afternoon hours
- 12% seek recommendations for Vacation/Travel Information via social media (Average)
- 89% believe that Social media companies should not be allowed to own or share their personal information

Brand Interaction





Seek Recommendations via Social Media*



Top Social Media Attitudes**

 Suburban Sports from the Custom Fort Mcmurray target area are private about sharing their personal information online

 "Social media companies should not be allowed to own or share my personal information"

 89% | Index = 103

 "I tend to ignore marketing and advertisements when I'm in a social media environment"

 73% | Index = 103

 "Use SM to stay connected with personal contacts"

 43% | Index = 94

Sources: AskingCanadians Social 2020 Note: Base variables are default and vary based on database Index: At least 10% above or below the average

(!) Indicates small sample size



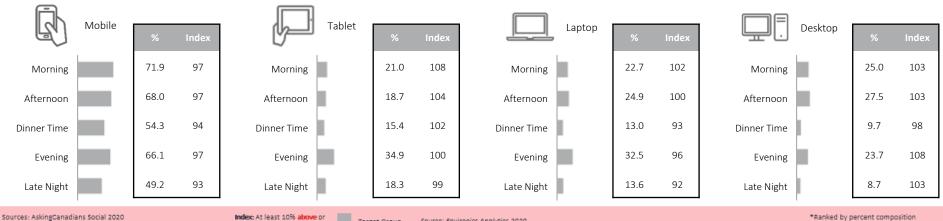
Social Media Usage

Frequency of Participation*			Social Media Uses*				Number of Conne	ections		
A few times per week or more			A few times per week or more				Across all social media			
Participate In	% Comp	Index							0/	Index
View friends' photos online	50.3	96			%	Index			/0	muex
Watch video online	48.6	94		1			0-49		31.4	112
Read article comments	47.5	100	Keep up to date on general				0-45		51.4	
Read status updates/tweets	44.5	96	news/events		51.4	98	50-99		12.8	99
Listen to radio or stream music online	38.4	97					30.35		12.00	55
Chat in online chats	36.4	92					100-149		12.4	102
Share links with friends and colleagues	29.2	96	Stay connected with family		47.5	101	100 110			102
Click links in news feeds	24.9	93			-7.5	101	150-199		8.3	96
Play games with others online	17.2	101								
Read blogs	16.6	90	Stay connected with personal contacts				200-299		10.6	91
Post photos online	14.3	95	personal contacts		44.8	99				
Rate or review products online	13.6	97					300-399		6.3	96
Update your status on a social network	13.2	93	Keep up to date on							
Chat in online forums	10.5	90	news/events in my industry		30.6	98	400-499		4.2	95
Comment on articles or blogs	9.5	90								
Share your GPS location	9.2	100					500-1000		7.8	87
Check in with locations	9.2	88	Stay connected with		21.3	97				
Post videos online	5.8	82	work/professional contacts				More than 1000		6.2	96

Social Media Access

Publish blog, Tumblr, online journal

Typically use



Note: Base variables are default and vary based on database

below the average

2.5

71

*Ranked by percent composition Based on Household Population 18+ 15



Social Media Usage

Facebook							
	ncy of t Year]	Use					
1. A 1.			_		%	Inde	×
Currently Use	Did Not Use	Use Daily			62.8	3 102	2
79.8%	17.0%	Use Weekly	μ.		11.2	<u>2</u> 89	
(100)	(102)	Use Monthly			4.8	102	2
Participate In [*]	* (at least a	few times per we	eek)	% Co	mp	Index	ĸ
Read my news	feed			60.	.4	99	
Comment/Like	other users	s' posts		50.0		99	
Use Messenge	r			43.3		100	
Watch videos				42.	.0	96	
Watch live vide	eos			18.	6	94	
Click on an ad				16.1 1			
Post photos				15.	4	105	
Like or become	e a fan of a p	oage		14.	.3	94	
Update my sta	tus			13.	.8	101	
Post videos					5	97	
Create a Facebook group or fan page					5	82	
Create a Faceb	ook fundrai	ser (!)		1.8	3	77	
Give to a Facel	ook fundra	iser (!)		1.	7	70	

2							
in		Freq		ncy of _{t Year]}	Use		
			_		%		Index
Currently Use	Did Not Use	Use Daily	ŀ.		8.7		86
45.3%	48.3%	Use Weekly	۰.		16.9	Э	97
(96)	(105)	Use Monthly	١.		16.8	3	97
Participate In	* (at least a	few times per we	ek)	% Co	mp		Index
Read your new	/sfeed			13.	.1		91
View a job pos	ting			7.9			86
Watch videos				6.8			84
Search and rev	view other p	rofiles		6.6			88
Click on an ad (!)			3.5			87	
Create a connection			3.2			73	
Update your profile information			3.0	С		89	
Comment on content			2.6	6		79	
Participate in LinkedIn forums (!)			1.5	5		66	

Instagram

Click on ads

WhatsApp

Frequen [Past			ncy of _{t Year]}	Use		
					%	Index
Currently Use	Did Not Use	Use Daily			22.9	94
38.1%	49.8%	Use Weekly	μ.		9.6	92
(93)	(106)	Use Monthly			4.9	89
Participate In	* (at least a	few times per we	eek)	% Co	mp	Index
View photos/v	ideos			27.	.0	93
Like photos/vie	deos			22.0		91
Comment on p	photos/video	os		13.	7	95
Watch live vide	eos			11.	.9	<mark>89</mark>
Send direct me	essages			10.	.3	88
Post photos/vi	deos			8.0)	89
View a brand's	page			8.0	С	87
Watch IGTV vio	deos			5.	7	90

Pinterest

Q			Frec	uency of [Past Year]	Use	
	. I				%	Index
(Currently Use	Did Not Use	Use Daily		10.2	112
	36.5%	51.4%	Use Weekly		13.4	101
	(105)	(97)	Use Monthly		12.2	104

Reddit					
6		Freq	uency of [Past Year]	Use	
				%	Index
Currently Use	Did Not Use	Use Daily		3.5	88
10.5%	81.8%	Use Weekly		3.7	91
(91)	(102)	Use Monthly		3.3	101
Participate In* (at least a few times per month)			% C o	omp	Index
View content			8.	0	90

					%		nde
Currently Use	Did Not Use	Use Daily			11.4	1	74
32.1%	57.3%	Use Weekly	١.		10.9)	91
(85)	(110)	Use Monthly	<u>)</u>		9.3		96
Participate In	* (at least a	few times per we	ek)	% C o	mp	In	dex
Send/receive r	nessages			17.	.8		79
Send/receive i	mages			13.	.3		71
Use group cha	ts			11.	.9		76
Use voice calls				6.4	4		69

Sources: AskingCanadians Social 2020 Note: Base variables are default and vary based on database Request a recommendation (!)

Join a LinkedIn group (!)

Follow specific Subreddits

Vote on content

Post content

Post an article, video or picture (!)

5.5

3.8

2.1

91

98

85

1.3

1.0

0.7

68

46

45

Send/receive documents and files

6.0

63

72

3.9

Frequency of Use [Past Year]



Social Media Usage

Twitter					
3		Freq	uency of [Past Year]	Use	
				%	Index
Currently Use	Did Not Use	Use Daily		11.4	91
29.8%	57.4%	Use Weekly		8.9	96
(96)	(102)	Use Monthly		7.9	103

Participate In* (at least a few times per week)	% Comp	Index
Read tweets	18.9	95
Watch videos	9.9	85
Tweet	6.0	86
Retweet	5.9	90
Send or receive direct messages	5.4	85
Share a link to a blog post or article of interest	5.1	82
Respond to tweets	5.0	83
Watch live videos	4.6	74
Follow users who follow you	4.4	86
Actively follow new users	3.8	74
Click on an ad	1.9	64

You		Fred	quency of [Past Year]	Use	
				%	Index
Currently Use	Did Not Use	Use Daily		26.8	92
70.8%	14.5%	Use Weekly		28.5	102
(99)	(99)	Use Monthly	j	15.3	107

Participate In* (at least a few times per week)	% Comp	Index
Watch videos	45.5	95
Like or dislike videos	15.0	91
Watch live videos	14.7	95
Share videos	8.9	91
Click on an ad	8.1	94
Leave comment or post response on video	7.1	91
Embed a video on a web page or blog	3.9	87
Create and post a video	2.6	72

		Frec	uency of [Past Year]	Use	
the page				%	Index
Currently Use	Did Not Use	Use Daily		10.0	106
21.4%	70.9%	Use Weekly		7.0	104
(103)	(100)	Use Monthly		4.1	95

Participate In* (at least a few times per week)	% Comp	Index
Receive photos/videos	11.3	101
Send direct text messages	10.1	105
Send photos/videos	9.2	104
Use filters or effects	7.1	95
Use group chat	5.1	102
Read Snapchat discover/News	4.6	98
View a brand's snaps	3.2	101
View ads	2.8	112
Use video chat	2.7	99

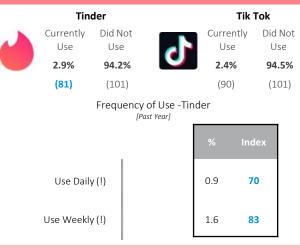
Audio Podcasts



Freq	uency of [Past Year]	Use	
		%	Index
Use Daily		4.8	82
Use Weekly		8.1	91
Use Monthly		5.5	95

Participate In* (at least a few times per week)	% Comp	Index
Listen to another genre of podcast	5.3	87
Listen to an educational podcast	4.5	77
Listen to a business podcast	4.4	85
Listen to a news podcast	4.0	77
Listen to a comedy podcast	3.3	84
Listen to a sports podcast	3.1	83
Subscribe to a sports podcast**	2.7	81
Subscribe to another genre of podcast	2.7	91
Listen to a technology focused podcast	2.7	77
Subscribe to a educational podcast	1.7	63
Subscribe to a business podcast (!)	1.4	65
Subscribe to a news podcast	1.3	76
Subscribe to a comedy podcast (!)	1.1	66
Subscribe to a technology podcast (!)	0.8	61

Other Social Media Platforms



Sources: AskingCanadians Social 2020 Note: Base variables are default and vary based on database Index: At least 10% above or below the average

Target Group

Source: Environics Analytics 2020

(!) Indicates small sample size

*Ranked by percent composition **a few times per month or more Based on Household Population 18+