British Columbia
Rogionol Tourian
Rogionol Tour
Socrotatiot

Overview

- Of the 9 EQ Target Groups identified in Canada, Free Spirits rank $2^{\text {nd }}$, making up 319,737 households, or $15.9 \%$ of the total Households in British Columbia $(2,010,897)$
- The Median Household Maintainer Age is 52, 56\% of couples have children living at home
- Average Household Income of $\$ 114,381$ compared to British Columbia at \$106,682
- Top Social Value: Consumption Evangelism - Desire to exercise real leadership among one's peer group in adopting brands, products and services. Consumers who are strong on this construct are enthusiastic, even passionate, about what they buy and are very well informed about product features and competitive products. These are the people others consult before buying something. Because of their large, well-maintained social network, they wield great influence when it comes to promoting a brand, product or service
- Above Average interest in Video Arcades/Indoor Amusement Centres
- Above Average interest in travelling within Canada (Whistler), Free Spirits from British Columbia spent an average of \$1,609 on their last vacation
- On average, Free Spirits from British Columbia spend $11 \mathrm{hrs} /$ week listening to the Radio, 16hrs/week watching TV, 1hr/week reading the Newspaper and $4.1 \mathrm{hrs} /$ day on the Internet. Daily Magazine usage is minimal (8 min/day)
- 77\% currently use Facebook, 42\% use Instagram and 28\% use Twitter

Free Spirits

## Market Sizing



Total Population
Target Group: 1,029,193 | 20.3\% Market: 5,064,371


Total Households
Target Group: 319,737 | 15.9\% Market: 2,010,897

## Top Geographic Markets

| Census Subdivision | $\begin{array}{c}\text { Target Group } \\ \text { \% of } \\ \text { Group }\end{array}$ |  |  | $\begin{array}{c}\text { \% of } \\ \text { Market }\end{array}$ | Index |
| :---: | :---: | :---: | :---: | :---: | :---: | \(\left.\begin{array}{c}HM <br>

Count\end{array} \quad \begin{array}{c}\% of <br>

Market\end{array}\right]\)| Surrey, BC (CY) | 28.6 | 49.7 | 312 | 183,889 | 9.1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Richmond, BC (CY) | 13.7 | 55.3 | 348 | 79,185 | 3.9 |
| Burnaby, BC (CY) | 11.2 | 35.9 | 226 | 100,030 | 5.0 |
| Vancouver, BC (CY) | 8.3 | 8.8 | 55 | 303,965 | 15.1 |
| Coquitlam, BC (CY) | 6.8 | 39.5 | 249 | 55,399 | 2.8 |
| Abbotsford, BC (CY) | 3.6 | 21.9 | 138 | 52,381 | 2.6 |
| Delta, BC (DM) | 3.6 | 30.1 | 189 | 38,106 | 1.9 |
| New Westminster, BC (CY) | 2.2 | 19.8 | 125 | 35,751 | 1.8 |
| Kelowna, BC (CY) | 2.1 | 11.4 | 72 | 59,332 | 3.0 |
| Saanich, BC (DM) | 1.6 | 10.5 | 66 | 48,362 | 2.4 |

Top PRIZM Segments
\% of Target Group Households


| $\%$ |
| :---: |
| 27.0 |
| 21.6 |
| 13.5 |
| 10.6 |
| 9.7 |
| 5.1 |
| 3.5 |
| 3.3 |
| 2.3 |
| 2.0 |

## Demographic Profile



Total Population
Target Group: 1,029,193 | 20.3\% Market: 5,064,371


Target Group: 319,737 | 15.9\% Market: 2,010,897

Household Size*


| $\%$ | 18.8 | 27.7 | 18.7 | 18.8 | 16.0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Index | 65 | 79 | 127 | 146 | 192 |

Family Composition***


[^0](101)

Married/Common-Law

Visible Minority Presence*
Couples With Kids at Home

Non-Official Language*

|  | 63.6\% |
| :---: | :---: |

Belong to a visible minority


No knowledge of English or
French

[^1]Education**

31.0\%
(106) Equivalent
46.1\%

Born outside Canada

Racial Fusion
Index = 107


Culture Sampling
Index = 106

## Key Social Values

Global Consciousness
Index = 106
$-2-2$

| Strong Values |  | Weak Values |  |
| ---: | :---: | :---: | :--- |
| Status via Home | 129 | 68 | Attraction to Nature |
| Ostentatious Consumption | 126 | 80 | Skepticism Towards Advertising |
| Introspection \& Empathy | 124 | 81 | Cultural Assimilation |
| Pursuit of Novelty | 122 | 81 | Flexible Families |
| Penchant for Risk | 122 | 81 | Obedience to Authority |

$-2$

## Sports \＆Leisure

## Occasionally／Regularly Participate or Attended／Nisited［Past Year］

| Top 5 Activities Participated＊ | Reading | Comp |
| :---: | :---: | :---: |
| Index |  |  |
| Gardening | 81.2 | 96 |
| Swimming | 57.7 | 88 |
| Volunteer work | 56.7 | 98 |
| Home exercise \＆home workout | 53.2 | 99 |


| Top 5 Activities Attended＊ | \％Comp | Index |
| :---: | :---: | :---: |
| Exhibitions，carnivals，fairs \＆markets | 54.2 | 98 |
| Movies at a theatre／drive－in | 38.9 | 101 |
| Bars \＆restaurant bars | 38.0 | 97 |
| Parks \＆city gardens | 37.6 | 85 |
| Art galleries，museums \＆science centres | 34.1 | 92 |

Key Tourism Activities＊＊

| Swimming | Camping | Hiking \＆backpacking | Cycling | Bars \＆restaurant bars | Parks \＆city gardens | Photography | Canoeing \＆kayaking |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\sim}{\boxed{0}}$ |  | sio | ©is | $\pm \frac{0}{2}$ | 事州 |  |  |
| $\begin{gathered} 56.7 \% \\ (98) \end{gathered}$ | $\begin{gathered} 48.8 \% \\ (92) \end{gathered}$ | $45.9 \%$ <br> （93） | $\begin{gathered} 40.8 \% \\ (93) \end{gathered}$ | 38.0\% <br> （97） | $37.6 \%$ <br> （85） | $\begin{gathered} 34.2 \% \\ (85) \end{gathered}$ | $\begin{gathered} 30.2 \% \\ (85) \end{gathered}$ |
| National or provincial park | Ice skating | Pilates \＆yoga | Video arcades \＆indoor amusement centres | Golfing | Cross country skiing \＆snowshoeing | Zoos \＆aquariums | Downhill skiing |
|  | 5is | $3$ |  | $3$ |  | $4$ | "80 |
| 26．3\％ | 24．8\％ | 24．6\％ | 21．4\％ | 21．1\％ | 19．7\％ | 19．5\％ | 19．3\％ |
| （78） | （109） | （97） | （129） | （85） | （81） | （106） | （96） |
| Specialty movie theatres／IMAX | Fishing \＆hunting | Sporting events | Historical sites | Hockey | Beer，food \＆wine festivals | Power boating \＆jet skiing | Theme parks， waterparks \＆water slides |
|  | تi | 罧1 | $4)^{5}$ |  | 目昌 |  |  |
| 19．1\％ | 18．5\％ | 17．5\％ | 13．9\％ | 11．5\％ | 11．2\％ | 11．0\％ | 10．4\％ |
| （93） | （80） | （93） | （75） | （97） | （96） | （84） | （102） |
| Adventure sports | Snowboarding | Music festivals | ATV \＆snowmobiling | Marathon or similar event | Curling | Film festivals | Inline skating |
|  | そios |  |  |  | No |  | CTS |
| 10．1\％ | 8．8\％ | 7．9\％ | 7．8\％ | 7．7\％ | 6．0\％ | 5．4\％ | 4．2\％ |
|  |  |  |  |  |  |  | （70） |
| Sources：Opticks powered by Numeris 2020 Note：Base variables are default and vary based on database |  | Indec At least 10\％above or below the average | Source：Enviranics Analytics 2020 E |  | （！）Indicates small sample size Based on Household Population 12＋ | ＊Selected and ranked by percent composition |  |

## Travel Profile

## Top Canadian Destinations*



## Vacation Spending

Spent Last Vacation


| $\%$ | 32.6 | 17.7 | 18.8 | 11.0 | 4.0 | 15.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Index | 103 | 102 | 99 | 96 | 61 | 116 |

## Vacation Booking**



## Travel Type \& Frequency

| Business Trips |  |
| :--- | :--- |
|  | 11.0 <br> (122) |
| Average number of <br> nights away in the past <br> year for business trips | Personal Trips |

Average number of business trips by mode of transportation in the past year:
3.1
(105)

3.6
(102)

1.7
$(80)$

4.9
(107)

| Sources: Opticks Powered by Numeris 2020 <br> Note: Base variables are default and vary based on database | Inder:At least $10 \%$ above or below the average | Target Group | Sourre: Environics Analytics 2020 | (!) Indicates small sample size | *Selected and ranked by percent composition <br> **Ranked by percent composition Based on Household Population $12+$ |
| :---: | :---: | :---: | :---: | :---: | :---: |

## Travel Profile

## Accommodation Preferences*

| Used [Past 3 Years] |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  <br> Hotel <br> 59.0\% <br> (101) | Friends/relatives 37.8\% <br> (95) | All-inclusive resort 15.2\% <br> (94) | Camping 23.7\% (95) | Motel <br> 19.1\% <br> (91) |  <br> Vacation rental by owner $17.6 \%$ <br> (84) | Cottage 7.5\% <br> (79) |
| B\&B <br> 15.2\% <br> (98) |  | Cruise ship 10.9\% <br> (84) | $\begin{gathered} \text { RV/camper } \\ 9.0 \% \\ (75) \end{gathered}$ | Package tours 2.3\% <br> (49) | Spa resort <br> 4.1\% <br> (66) | Boat <br> 2.0\% <br> (78) |

## Airline Preferences**

Flown [Past Year]

| AIR CANADA <br> Air Canada 40.4\% <br> (99) | WESTJET \# <br> West Jet 31.5\% <br> (93) | transat <br> Air Transat 6.0\% <br> (88) | porter <br> Porter Airlines 0.4\% <br> (48) | Other Canadian <br> 4.9\% <br> (92) |
| :---: | :---: | :---: | :---: | :---: |
| UNITED <br> United Airlines <br> 5.8\% <br> (84) | ADELTA <br> AIR LINES <br> Delta Airlines <br> 5.4\% <br> (90) | American Airlines <br> American Airlines $3.3 \%$ <br> (96) |  |  |
| European Airlines 7.1\% <br> (94) | Asian Airlines 7.3\% <br> (106) | Other Charter <br> 1.5\% <br> (80) | Other <br> 7.4\% <br> (89) |  |

## Car Rental*

Rented From [Past Year]

| enterprise <br> Enterprise <br> 5.1\% <br> (78) | Budget <br> Budget <br> 4.2\% <br> (80) | AVIS <br> Avis <br> 1.4\% <br> (63) | National <br> National 1.9\% <br> (52) |
| :---: | :---: | :---: | :---: |
| Hertz <br> Hertz <br> 3.4\% <br> (125) | Discount <br> Discount <br> 0.4\% <br> (29) | U-Haul <br> 0.7\% <br> (49) | Other Rentals 2.4\% <br> (76) |

## Media

## Overall Level of Use



## Top Internet Activities*

## Top Mobile Activities*




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## Media



## Social Media Attitudes



## Reasons to Unfollow Brands



Actions Taken using Social Media


## Product Preferences

Variables with "Agree" Statements
"I would like to eat healthy foods more often"
$75 \%$ | Index $=96$
"I am interested in learning about different cultures" $58 \%$ | Index = 95
"I like to try new and different products"
53\% | Index = 103
"Free-trial/product samples can influence my purchase decisions" $42 \%$ | Index = 101
"Staying connected via social media is very important to me" $28 \%$ | Index = 108


## Product Preferences

## Beer Consumption

Drinks (Past Week)


Top 10 Beers*


## Drinks

| Drank [Past Month] | \% Comp | Index |
| :--- | :---: | :---: |
| Canadian wine | 17.4 | 78 |
| Cider | 10.0 | 87 |
| Liqueurs (any) | 8.3 | 86 |


| Type Drank [Past Month] | \% Comp | Index |
| :--- | :---: | :---: |
| Microbrewery/craft beer | 12.8 | 78 |


| Brand of Drink [Most Often/Frequent] | \% Comp | Index |
| :--- | :---: | :---: |
| Other Canadian microbrewery/craft beer | 25.6 | 103 |



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## Product Preferences

| Restaurant Type Visited* |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Frequency of Visiting [Past Year] |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Pizza restaurants | 11.6 | 116 | 38.7 | 91 | 5.4 | 91 |
| Asian restaurants | 13.2 | 105 | 42.8 | 96 | 6.2 | 124 |
| Submarine/sandwich restaurants | 7.7 | 114 | 35.1 | 105 | 3.6 | 61 |
| Breakfast style restaurant | 6.0 | 76 | 25.9 | 92 | 8.9 | 109 |
| Chicken restaurants | 4.6 | 140 | 22.3 | 102 | 3.8 | 114 |
| Ice cream/frozen yogurt restaurants | 2.4 | 91 | 29.4 | 100 | 4.4 | 103 |
| Specialty burger restaurants | 4.9 | 119 | 22.7 | 102 | 5.9 | 105 |
| Italian restaurants | 3.2 | 125 | 22.4 | 92 | 6.8 | 93 |
| Steakhouse | 0.7 | 102 | 19.7 | 104 | 13.8 | 83 |
| Other ethnic restaurants | 2.6 | 108 | 30.5 | 100 | 6.6 | 100 |
| Mexican/Burrito-style restaurants | 3.4 | 129 | 24.1 | 99 | 7.3 | 95 |
| Seafood/Fish and Chips restaurants | 1.5 | 107 | 21.9 | 94 | 8.2 | 88 |

## Restaurant Service Type*

Frequency of Visiting [Past Year]


## Purchased Organic Food

Done [Past Week]


Organic Fruits and Vegetables

| $26.8 \%$ | $14.8 \%$ |
| :---: | :---: |
| $(94)$ | $(104)$ |

Organic Meat
9.8\%

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## Product Preferences

```
Demographics
```

|  | Rent 30.1\% <br> (93) |  |  |  |  | Own 69.9\% (104) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Age of Children at Home |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| ouseholds with hildren at Home | 0 to 4 |  | 5 to 9 | 10 to 14 | 15 to 19 | 20 to 24 | 25 or more |
| 52.5\% | \% | 14.3 | 15.9 | 16.3 | 18.0 | 15.4 | 20.1 |
| (141) |  | 90 | 92 | 94 | 99 |  | 113 |

Demographic Trends


[^2]
## Loyalty Programs*



Free Spirits
PRIZM Segments Included (by SESI): 03, 08, 10, 15, 18, 24, 30, 31, 57, 61,64 Market: British Columbia

## Internet Activity

| Activity [Past Week] |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Internet Activity* | \% Index | Internet Activity via Mobile | \% Index | Internet Activity via Tablet | \% | Index |
| Send/receive email |  | 68.195 |  | 48.9100 |  | 9.8 | 67 |
| Send/receive a text/instant message |  | 61.6100 |  | 58.9104 |  | 7.3 | 81 |
| Participate in an online social network |  | 55.0102 |  | 45.2108 |  | 7.3 | 74 |
| Do banking/pay bills online |  | 49.595 |  | 26.0111 |  | 5.4 | 75 |
| Take pictures/video |  | 51.8100 |  | 49.5102 |  | 3.7 | 74 |
| Use maps/directions service |  | 51.4101 |  | 44.6109 | - | 4.7 | 84 |
| Use apps |  | 49.8101 |  | 47.0104 |  | 12.3 | 95 |
| Internet search - business, services, products |  | 44.899 |  | 27.9106 |  | 6.7 | 79 |
| Watch a subscription-based video service (e.g. Netflix) |  | 33.8104 |  | 15.1121 |  | 8.7 | 86 |
| Watch free streaming music videos |  | 33.7116 |  | $\begin{array}{ll}21.2 & 120\end{array}$ |  | 8.4 | 112 |
| Compare products/prices while shopping |  | 29.8105 |  | 18.2108 | 1 | 3.7 | 69 |
| Watch other online free streaming videos |  | 30.9110 |  | 19.8116 |  | 6.4 | 123 |
| Research products/services |  | 31.4103 |  | 18.6113 |  | 4.7 | 76 |
| Listen to music via streaming video service (e.g. YouTube) |  | 24.0100 |  | 16.6115 | 1 | 2.7 | 98 |
| Play/download online games |  | 28.1112 |  | 17.8127 |  | 4.8 | 93 |
| Purchase products or services |  | $23.0 \quad 97$ |  | 8.9105 | 1 | 2.5 | 81 |
| Share/refer/link friends to a website or an article |  | 20.3106 |  | 15.6119 | 1 | 2.5 | 101 |
| Consult consumer reviews |  | 24.2103 |  | 14.8116 | 1 | 2.9 | 71 |
| Listen to Internet-only music service (e.g. Spotify) |  | 21.9111 |  | 19.5117 |  | 1.5 | 65 |
| Use online telephone directory |  | 16.185 |  | 10.688 |  | 1.9 | 65 |
| Download music/MP3 files (free or paid) |  | 15.3111 |  | 10.5121 |  | 1.0 | 75 |
| Use ad blocking software |  | 19.5106 |  | $6.8 \quad 87$ |  | 1.8 | 102 |
| Download any video content (free or paid) |  | 14.093 |  | 6.2104 |  | 2.1 | 62 |
| Read or look into online newspapers |  | 10.689 | - | 5.987 |  | 1.6 | 62 |
| Click on an Internet advertisement |  | 11.697 |  | 7.5115 | 1 | 2.2 | 130 |
| Listen to a podcast |  | 13.297 |  | 10.2104 |  | 1.6 | 79 |
| Listen to a radio broadcast via streaming audio |  | 9.588 |  | 6.4100 |  | 1.0 | 53 |
| Download/print/redeem discount coupon |  | 11.4100 |  | 5.8100 |  | 0.4 | 41 |
| Enter online contests |  | 10.995 | - | 4.8110 |  | 0.8 | 68 |
| Watch a TV broadcast via streaming video |  | 8.4103 | 1 | 2.6103 |  | 1.5 | 85 |
| Place/respond to an online classified advertisement |  | 8.886 |  | 5.093 |  | 1.3 | 93 |
| Receive store offers by SMS |  | 7.6117 |  | 6.6119 |  | - | - |
| Read or look into online magazines |  | 4.989 | 1 | 2.6104 |  | 0.9 | 57 |
| Scan mobile tagging barcode/QR |  | 4.695 | 1 | 3.692 |  | - | - |
| Purchase group deal (e.g. Groupon) |  | 3.797 | 1 | 2.494 |  | - | - |
| Watch streaming purchased/rented videos (e.g. iTunes) |  | 2.599 |  | - - |  | - | - |

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## Internet Activity



## Direct Media Usage

Frequency of Use [Occasionally/Frequent/y]


## Out of Home Advertising



```
Social Media Overview
```

- $68 \%$ of Free Spirits from British Columbia tend to access social media on their mobile phones during the morning hours, $65 \%$ during the afternoon hours
- $12 \%$ seek recommendations for Vacation/Travel Information via social media (Above Average)
- $80 \%$ believe that Social media companies should not be allowed to own or share their personal information


## Brand Interaction




## Seek Recommendations via Social Media*



Top Social Media Attitudes**

Free Spirits from British Columbia are private about sharing their personal information online

"I would be more inclined to participate in SM if I knew my personal info would not be owned/shared by company"
$69 \%$ | Index = 96
"I tend to ignore marketing and advertisements when I'm in a social media environment" 68\% | Index = 94
"Use SM to stay connected with personal contacts"
$44 \%$ | Index = 97

## bcrts

Free Spirits

## Social Media Usage

## Frequency of Participation*

| Participate In | \% Comp | Index |
| :--- | :---: | :---: |
| View friends' photos online | 48.2 | 100 |
| Watch video online | 46.8 | 105 |
| Chat in online chats | 42.8 | 108 |
| Read article comments | 40.9 | 97 |
| Read status updates/tweets | 38.0 | 102 |
| Listen to radio or stream music online | 37.2 | 104 |
| Share links with friends and colleagues | 31.2 | 106 |
| Click links in news feeds | 26.7 | 106 |
| Read blogs | 19.1 | 111 |
| Play games with others online | 15.4 | 98 |
| Post photos online | 15.0 | 105 |
| Rate or review products online | 14.2 | 132 |
| Share your GPS location | 13.5 | 130 |
| Check in with locations | 13.5 | 116 |
| Update your status on a social network | 12.6 | 119 |
| Chat in online forums | 12.0 | 115 |
| Comment on articles or blogs | 10.8 | 104 |
| Post videos online | 8.2 | 144 |
| Publish blog, Tumblr, online journal | 4.9 | 140 |

## Social Media Uses*

A few times per week or more


Number of Connections

| 0-49 | \% | Index |
| :---: | :---: | :---: |
|  | 35.7 | 97 |
| 50-99 | 15.0 | 97 |
| 100-149 | 12.1 | 102 |
| 150-199 | 8.2 | 105 |
| 200-299 | 8.3 | 108 |
| 300-399 | 5.6 | 99 |
| 400-499 | 4.3 | 115 |
| 500-1000 | 6.5 | 100 |
| More than 1000 | 4.4 | 100 |

## Social Media Access

Typically use


|  | \% | Index |
| :---: | :---: | :---: |
| Morning | 18.2 | 82 |
| Afternoon | 19.9 | 97 |
| Dinner Time | 16.9 | 103 |
| Evening | 35.9 | 106 |
| Late Night | 18.9 | 98 |



[^3]Index:At least 10\% above or below the average


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Free Spirits
PRIZM Segments Included (by SESI): 03, 08, 10, 15, 18, 24, 30, 31, 57, 61,64
Market: British Columbia

## Social Media Usage



| Pinterest |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Frequency of Use [Past Year] |  |  |
|  |  |  | \% | Index |
| Currently Use | Did Not Use | Use Daily | 5.8 | 93 |
| 24.4\% | 62.1\% | Use Weekly | 8.8 | 79 |
| (83) | (105) | Use Monthly | 9.0 | 81 |



## Linkedln



| Participate In* (at least a few times per week) | \% Comp | Index |
| :--- | :---: | :---: |
| Read your newsfeed | 9.0 | 124 |
| View a job posting | 7.6 | 142 |
| Watch videos | 6.1 | 140 |
| Search and review other profiles | 6.0 | 148 |
| Create a connection | 6.0 | 171 |
| Comment on content | 4.5 | 135 |
| Post an article, video or picture (!) | 3.6 | 152 |
| Update your profile information | 3.4 | 138 |
| Click on an ad (!) | 3.2 | 135 |
| Participate in Linkedln forums (!) | 3.0 | 175 |
| Join a LinkedIn group (!) | 2.9 | 178 |
| Request a recommendation (!) | 2.7 | 172 |

## Instagram

## WhatsApp

| Frequency of Use [Past Year] |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | \% Index |  |
| Currently Did Not Use Daily <br> Use Use |  | 34.5 | 158 |
| 57.3\% 32.8\% Use Weekly |  | 12.9 | 109 |
| (129) (71) Use Monthly |  | 8.6 | 90 |
| Participate In* (at least a few times per week) | \% Com |  | Index |
| Send/receive messages | 41.8 |  | 150 |
| Send/receive images | 38.4 |  | 153 |
| Use group chats | 30.2 |  | 170 |
| Send/receive documents and files | 20.4 |  | 172 |
| Use voice calls | 18.0 |  | 163 |



| Participate In* (at least a few times per week) | \% Comp | Index |
| :--- | :--- | :--- |

 Like photos/videos
Comment on photos/videos
Watch live videos
Send direct messages
Post photos/videos
View a brand's page
Watch IGTV videos
Click on ads

 112

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Free Spirits
PRIZM Segments Included (by SESI): $03,08,10,15,18,24,30,31,57,61,64$

## Social Media Usage



## YouTube

| You Tube |  | Frequency of Use [Past Year] |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% | Index |
| Currently <br> Use | Did Not Use | Use Daily | 33.6 | 119 |
| 72.7\% | 15.5\% | Use Weekly | 27.3 | 95 |
| (101) | (98) | Use Monthly | 10.7 | 76 |


| Participate In* (at least a few times per week) | \% Comp | Index |
| :--- | :---: | :---: |
| Watch videos | 51.2 | 111 |
| Like or dislike videos | 16.5 | 124 |
| Watch live videos | 15.2 | 133 |
| Share videos | 11.1 | 142 |
| Click on an ad | 8.5 | 143 |
| Leave comment or post response on video | 7.6 | 129 |
| Embed a video on a web page or blog | 6.4 | 162 |
| Create and post a video | 4.6 | 152 |

## Audio Podcasts

| Currently Use | Did Not Use |
| :---: | :---: |
| $16.8 \%$ | $65.8 \%$ |
| $(87)$ | $(101)$ |


| Participate In* (at least a few times per week) | \% Comp | Index |
| :--- | :---: | :---: |
| Listen to another genre of podcast | 4.5 | 94 |
| Listen to a news podcast | 4.1 | 86 |
| Listen to an educational podcast | 3.5 | 90 |
| Subscribe to another genre of podcast | 2.8 | 126 |
| Listen to a business podcast | 2.7 | 81 |
| Listen to a sports podcast | 2.3 | 121 |
| Subscribe to a sports podcast** | 2.2 | 126 |
| Listen to a comedy podcast | 2.2 | 79 |
| Listen to a technology focused podcast | 2.1 | 109 |
| Subscribe to a educational podcast | 2.0 | 100 |
| Subscribe to a news podcast | 1.8 | 103 |
| Subscribe to a comedy podcast (!) | 1.6 | 117 |
| Subscribe to a technology podcast (!) | 1.6 | 125 |
| Subscribe to a business podcast (!) | 1.5 | 112 |



Other Social Media Platforms



[^0]:    57.7\%

[^1]:    group

[^2]:    Note: Index compares \% change from 2020 target group households to \% change from 2020 market households

[^3]:    Sources: AskingCanadians Social 2020 Note: Base variables are default and vary based on database

