

Overview

- Of the 9 EQ Target Groups identified in Canada, Cultural History Buffs rank 8th, making up 107,691 households, or 6.5% of the total Households in Alberta (1,644,476)
- The Median Household Maintainer Age is 43, 50.9% of couples have children living at home
- Below Average Household Income of \$90,222 compared to Alberta at \$125,945
- Top Social Value: Culture Sampling** - This construct identifies the view that other cultures have a great deal to teach us and measures people's inclination to incorporate some of these cultural influences into their own lives
- Above Average interest in Specialty Movie Theatres/IMAX and Pilates/Yoga
- Above Average interest in travelling within Canada (Toronto), Cultural History Buffs from Alberta spent an average of \$1,473 on their last vacation
- On average, Cultural History Buffs from Alberta spend 13hrs/week listening to the Radio, 22hrs/week watching TV, 1hr/week reading the Newspaper and 4hrs/day on the Internet. Daily Magazine usage is minimal (7 min/day)
- 78% currently use Facebook, 43% use Instagram and 30% use Twitter

Market Sizing



Total Population

Target Group: 208,083 | 4.7%
Market: 4,472,482



Total Households

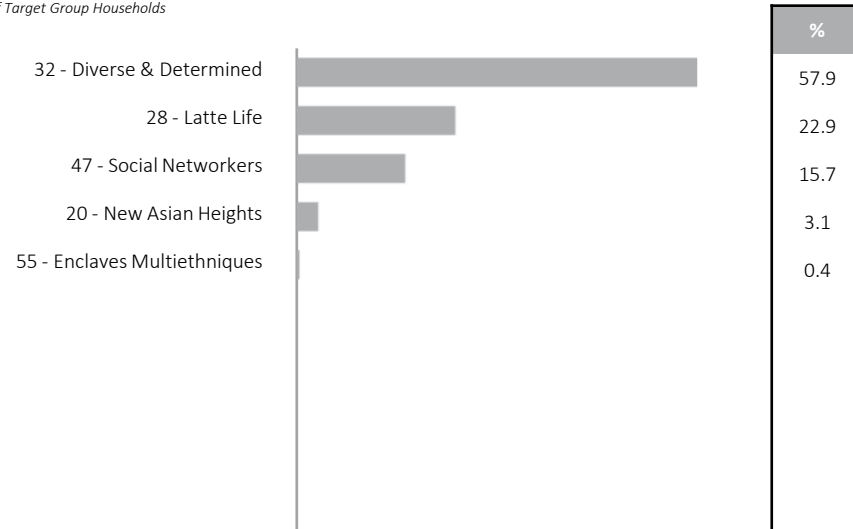
Target Group: 107,691 | 6.5%
Market: 1,644,476

Top Geographic Markets

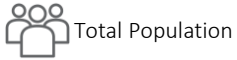
Census Subdivision	Target Group			Market	
	% of Group	% of Market	Index	HH Count	% of Market
Calgary, AB (CY)	50.6	10.8	165	504,320	30.7
Edmonton, AB (CY)	43.3	11.9	181	392,545	23.9
Airdrie, AB (CY)	1.4	5.8	88	25,833	1.6
Strathcona County, AB (SM)	1.1	3.1	48	38,575	2.3
St. Albert, AB (CY)	1.0	4.4	67	25,755	1.6
Wood Buffalo, AB (SM)	0.6	2.5	37	27,216	1.7
Spruce Grove, AB (CY)	0.5	3.3	50	15,517	0.9
Red Deer, AB (CY)	0.4	1.0	16	42,867	2.6
Canmore, AB (T)	0.3	4.5	68	6,410	0.4
Lethbridge, AB (CY)	0.2	0.7	10	40,477	2.5

Top PRIZM Segments

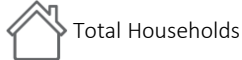
% of Target Group Households



Demographic Profile



Total Population
Target Group: 208,083 | 4.7%
Market: 4,472,482

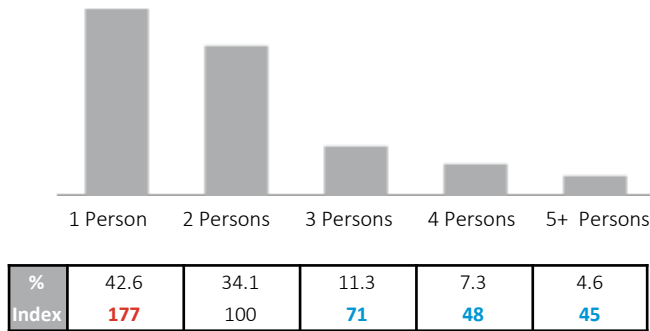


Total Households
Target Group: 107,691 | 6.5%
Market: 1,644,476

Average Household Income

\$90,222
(72)

Household Size*



Median Household Maintainer Age

43
(87)

Marital Status**

47.2%
(79)

Married/Common-Law

Family Composition***

49.1%
(125)

Couples Without Kids at Home

Education**

36.6%
(144)

University Degree

Visible Minority Presence*

41.1%
(145)

Belong to a visible minority group

Non-Official Language*

1.9%
(129)

No knowledge of English or French

Immigrant Population*

29.9%
(131)

Born outside Canada

Psychographics**

Strong Values

Weak Values

Culture Sampling	138	65	Attraction to Nature
Flexible Families	127	79	Parochialism
Introspection & Empathy	125	80	Sexism
Brand Genuineness	125	86	Utilitarian Consumerism
Need for Escape	124	86	Obedience to Authority

Key Social Values

Culture Sampling Index = 138	Flexible Families Index = 127	Brand Genuineness Index = 125
Need for Escape Index = 124	Social Learning Index = 124	Global Consciousness Index = 122
Pursuit of Originality Index = 118	Ecological Concern Index = 117	Ethical Consumerism Index = 116
Effort Toward Health Index = 116	Racial Fusion Index = 116	Emotional Control Index = 115

































Sports & Leisure

Occasionally/Regularly Participate or Attended/Visited (Past Year)

Top 5 Activities Participated*	% Comp	Index
Reading	84.5	104
Home exercise & home workout	57.2	104
Gardening	54.9	93
Camping	54.0	91
Volunteer work	49.9	98

Top 5 Activities Attended*	% Comp	Index
Auditoriums, arenas & stadiums (any)	49.8	105
Other activities & attractions	46.8	101
National or provincial park	44.3	109
Art galleries, museums & science centres	41.4	117
Bars & restaurant bars	40.1	108

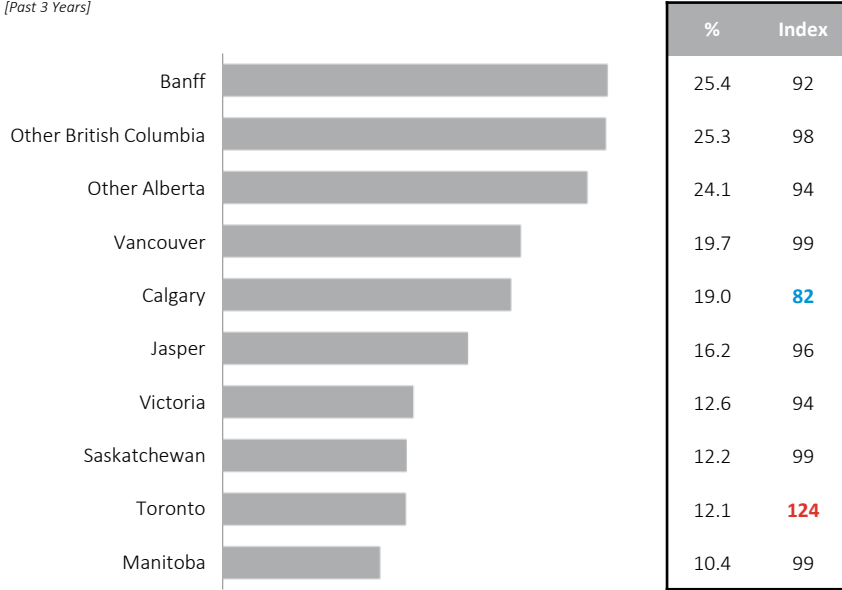
Key Tourism Activities**

Camping  54.0% (91)	Swimming  46.0% (89)	National or provincial park  44.3% (109)	Hiking & backpacking  44.2% (108)	Cycling  43.7% (96)	Bars & restaurant bars  40.1% (108)	Parks & city gardens  39.7% (100)	Sporting events  38.8% (95)
Photography  31.5% (101)	Specialty movie theatres/IMAX  28.7% (113)	Canoeing & kayaking  27.8% (103)	Pilates & yoga  27.7% (123)	Golfing  27.4% (88)	Ice skating  27.0% (89)	Zoos & aquariums  26.8% (86)	Historical sites  23.8% (95)
Fishing & hunting  22.9% (81)	Cross country skiing & snowshoeing  20.2% (95)	Downhill skiing  17.9% (90)	Theme parks, waterparks & water slides  14.4% (68)	Hockey  13.8% (88)	ATV & snowmobiling  13.2% (75)	Power boating & jet skiing  13.1% (97)	Curling  11.8% (97)
Dinner theatres  11.7% (93)	Adventure sports  11.5% (92)	Music festivals  10.6% (130)	Beer, food & wine festivals  9.9% (125)	Snowboarding  9.3% (115)	Video arcades & indoor amusement centres  8.9% (68)	Inline skating  7.8% (98)	Marathon or similar event  4.0% (93)

Travel Profile

Top Canadian Destinations*

Visited [Past 3 Years]



Vacation Booking**

Used [Past 3 Years]

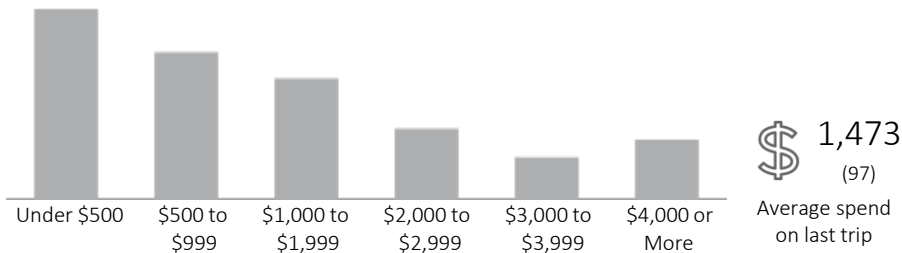


Booked With [Past Year]



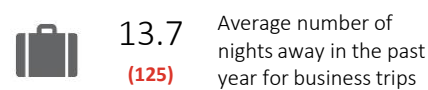
Vacation Spending

Spent Last Vacation

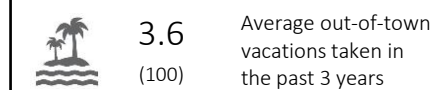


Travel Type & Frequency

Business Trips



Personal Trips

















Average number of business trips by mode of transportation in the past year:



Travel Profile

Accommodation Preferences*

Used [Past 3 Years]

 Hotel 59.6% (100)	 Friends/relatives 35.1% (97)	 All-inclusive resort 19.1% (93)	 Camping 22.3% (85)	 Motel 19.4% (100)	 Vacation rental by owner 18.6% (103)	 Cottage 8.8% (99)
 B&B 9.8% (91)	 Condo/apartment 10.5% (92)	 Cruise ship 6.6% (129)	 RV/camper 10.6% (76)	 Package tours 3.3% (113)	 Spa resort 3.2% (112)	 Boat 3.7% (128)









Airline Preferences**

Flown [Past Year]

 Air Canada 33.8% (102)	 West Jet 47.2% (109)	 Air Transat 3.6% (94)	 Porter Airlines 0.0% (17)	 Other Canadian 3.3% (118)
 United Airlines 6.7% (130)	 Delta Airlines 6.7% (117)	 American Airlines 1.3% (94)	 Other American 1.5% (107)	
 European Airlines 5.2% (130)	 Asian Airlines 2.4% (185)	 Other Charter 1.9% (74)	 Other 4.3% (117)	

Car Rental*

Rented From [Past Year]

 Enterprise 6.9% (114)	 Budget 4.4% (116)	 Avis 2.1% (79)	 National 3.4% (152)
 Hertz 2.1% (129)	 Discount 0.9% (177)	 U-Haul 1.0% (148)	 Other Rentals 2.0% (116)

Media

Overall Level of Use

Radio



13 hours/week
(98)

Television



1,332 minutes/week
(111)

Newspaper



1 hours/week
(138)

Magazine



7 minutes/day
(91)

Internet



242 minutes/day
(104)

Top Radio Programs*

Programs [Weekly]

	%	Index
News/Talk	29.3	114
Mainstream Top 40/CHR	18.4	94
Adult Contemporary	17.5	109
Classic Hits	16.9	97
Today's Country	14.8	92
Multi/Variety/Specialty	13.6	119
AOR/Mainstream Rock	11.4	114
Modern/Alternative Rock	7.8	110
Classic Rock	6.0	87
Religious	5.4	109

Top Television Programs*

Programs [Average Week]

	%	Index
Movies	52.0	101
Evening local news	38.6	110
Hockey (when in season)	28.7	95
Primetime serial dramas	28.1	98
News/current affairs	27.9	111
Situation comedies	26.6	111
Documentaries	26.4	114
Suspense/crime dramas	24.8	102
Home renovation/decoration shows	23.0	91
CFL football (when in season)	22.2	100

Top Newspaper Sections*

Frequency Read [Occasionally/Frequently]

	%	Index
Local & Regional News	56.7	107
National News	52.3	106
International News & World	50.7	112
Movie & Entertainment	39.8	123
Health	32.0	119
Sports	31.8	112
Editorials	30.8	111
Food	30.4	116
Business & Financial	27.2	115
Travel	25.6	120

Top Magazine Publications*

Read [Past Month]

	%	Index
Other U.S. magazines	7.2	98
Other English-Canadian	6.7	97
CAA Magazine	6.5	119
Canadian Living	5.6	115
National Geographic	4.8	113
Maclean's	4.6	108
Canadian Geographic	4.2	139
Hello! Canada	3.8	106
People	3.6	95
Reader's Digest	3.4	67

Top Internet Activities*

Activity [Past Week]

	%	Index
Send/receive email	70.0	102
Send/receive a text/instant message	63.8	101
Participate in an online social network	55.1	102
Do banking/pay bills online	54.6	105
Take pictures/video	51.7	98
Use maps/directions service	50.9	103
Use apps	48.6	93
Internet search - business, services, products	45.7	103
Access a news site	37.8	109
Watch free streaming music videos	32.9	105

Top Mobile Activities*

Activity [Past Week]

	%	Index
Send/receive a text/instant message	61.8	101
Send/receive email	51.5	97
Take pictures/video	48.5	96
Participate in an online social network	46.3	100
Use apps	45.5	92
Use maps/directions service	44.5	101
Internet search - business, services, products	33.2	107
Do banking/pay bills online	30.5	101
Access a news site	26.2	110
Watch free streaming music videos	21.3	102

Media

Social Media Platforms

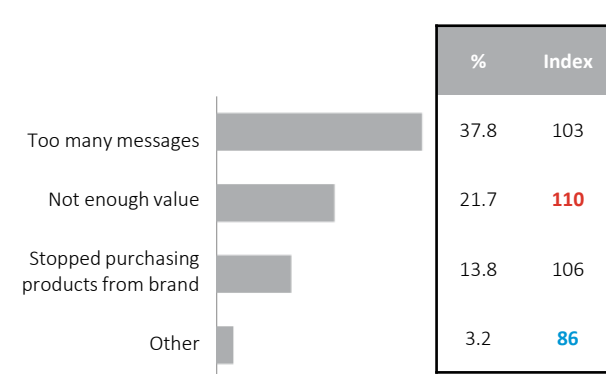
Usage [Currently Use]



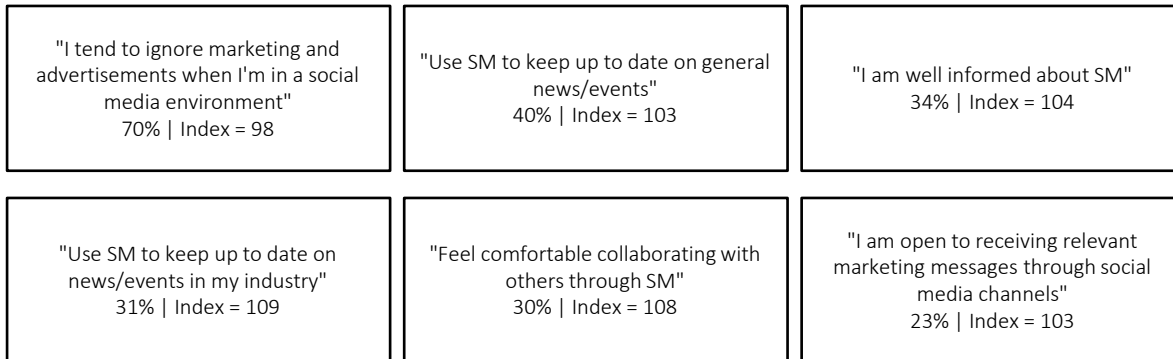
Reasons to Follow Brands



Reasons to Unfollow Brands

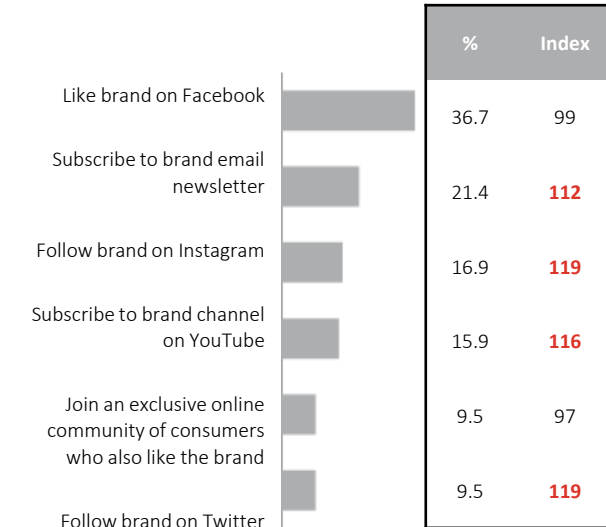


Social Media Attitudes



Actions Taken using Social Media

Variables with Response "Yes"



Product Preferences

Variables with "Agree" Statements

"I would like to eat healthy foods more often"
77% | Index = 103

"I have tried a product/service based on a personal recommendation"
74% | Index = 104

"I generally achieve what I set out to do"
74% | Index = 105

"I am very concerned about the nutritional content of food products I buy"
66% | Index = 107

"I value companies who give back to the community"
65% | Index = 107

"I am interested in learning about different cultures"
61% | Index = 108

"I consider myself to be informed on current events or issues"
61% | Index = 106

"I make an effort to buy local produce/products"
59% | Index = **111**

"I like to try new places to eat"
58% | Index = 109

"Family life and having children are most important to me"
58% | Index = 94

"I offer recommendations of products/services to other people"
56% | Index = 97

"I like to cook"
56% | Index = 98

"When I shop online I prefer to support Canadian retailers"
51% | Index = 107

"It's important to buy products from socially-responsible/environmentally-friendly companies"
50% | Index = 106

"I like to try new and different products"
46% | Index = 100

"Free-trial/product samples can influence my purchase decisions"
43% | Index = 102

"I am adventurous/"outdoorsy""
40% | Index = 99

"Staying connected via social media is very important to me"
31% | Index = 100

"Vegetarianism is a healthy option"
30% | Index = **117**

"I prefer to shop online for convenience"
29% | Index = 96

"Advertising is an important source of information to me"
28% | Index = 103

"I consider myself to be sophisticated"
28% | Index = **114**

"I lead a fairly busy social life"
26% | Index = 102

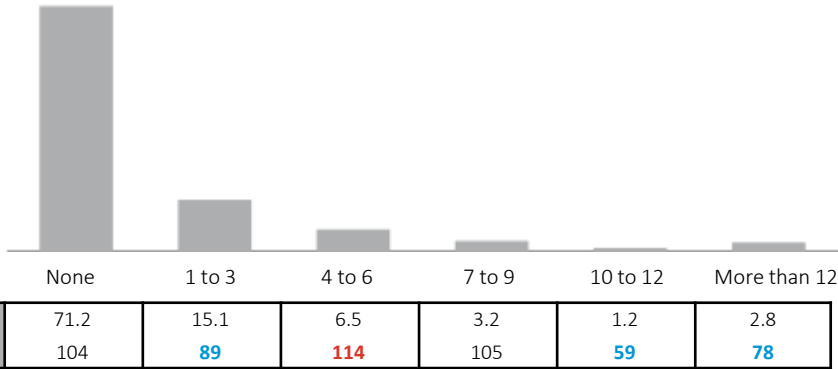
"I am willing to pay more for eco-friendly products"
26% | Index = 100

"I enjoy being extravagant/indulgent"
19% | Index = 99

Product Preferences

Beer Consumption

Drinks (Past Week)



Drinks

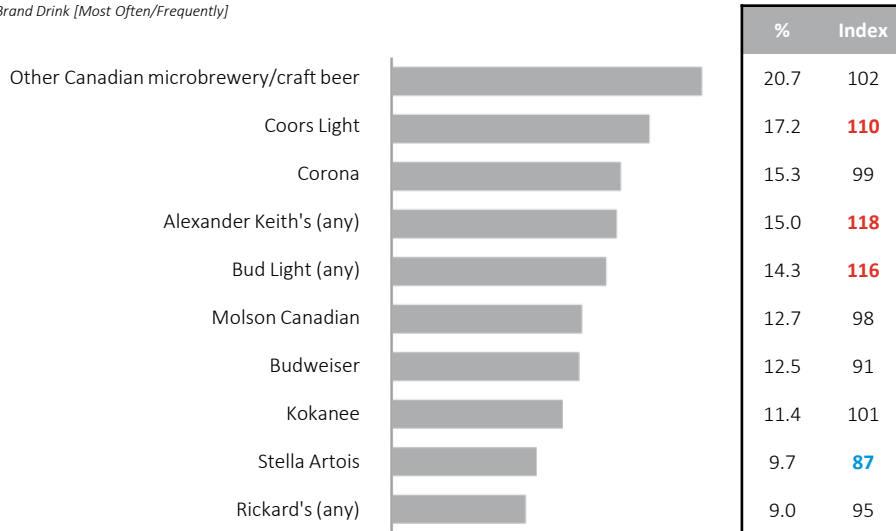
Drank [Past Month]	% Comp	Index
Canadian wine	15.9	128
Cider	8.0	131
Liqueurs (any)	6.6	97

Type Drank [Past Month]	% Comp	Index
Microbrewery/craft beer	12.6	108

Brand of Drink [Most Often/Frequent]	% Comp	Index
Other Canadian microbrewery/craft beer	20.7	102

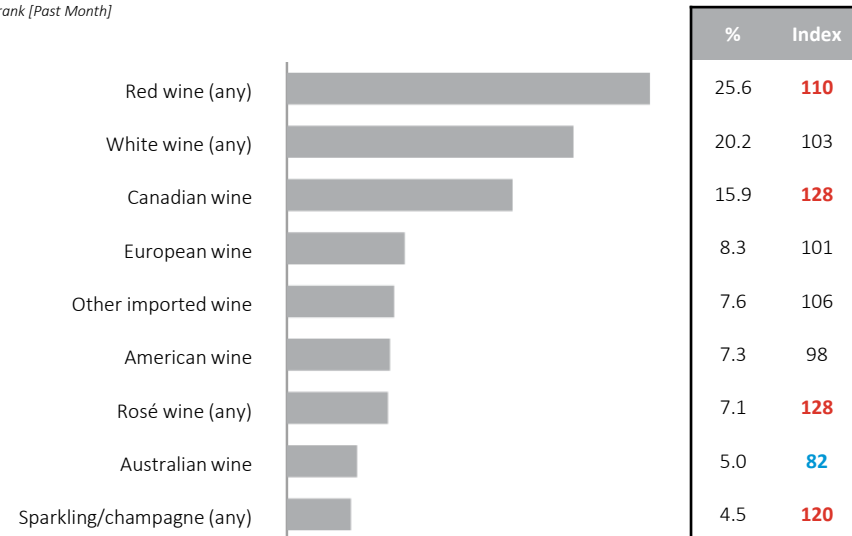
Top 10 Beers*

Brand Drink [Most Often/Frequently]



Wine Details

Drank [Past Month]

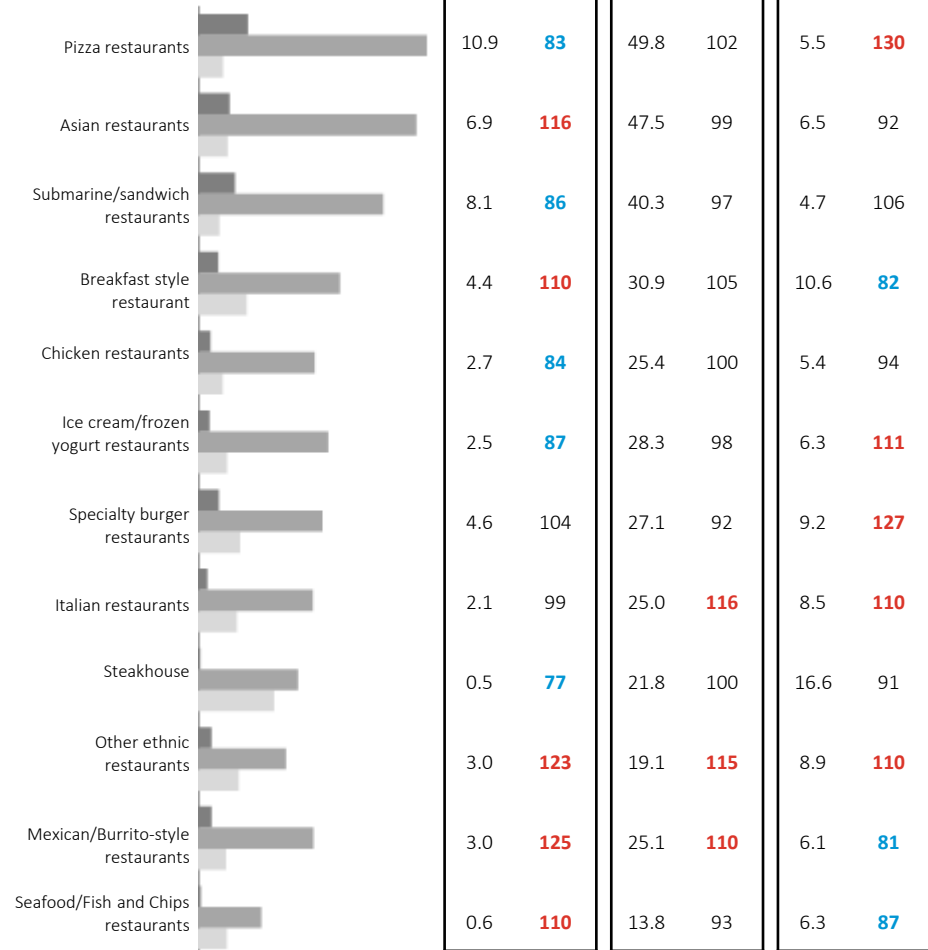


Product Preferences

Restaurant Type Visited*

Frequency of Visiting [Past Year]

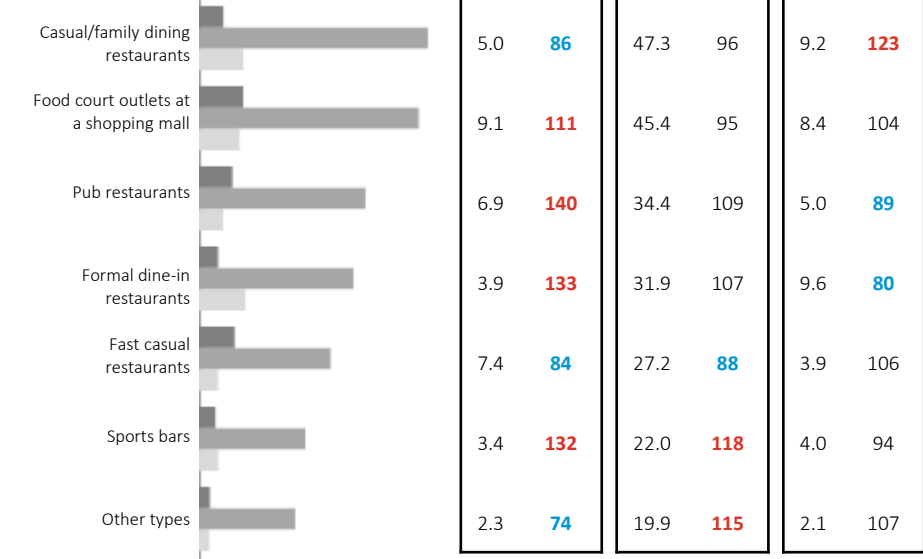
■ Once a month or more ■ 2-11 times per year ■ Once a year



Restaurant Service Type*

Frequency of Visiting [Past Year]

■ Once a month or more ■ 2-11 times per year ■ Once a year



Purchased Organic Food

Done [Past Week]



Organic Fruits and Vegetables
24.2%
(112)



Other Organic Food
8.8%
(98)



Organic Meat
6.7%
(103)

Product Preferences

Demographics



Rent
50.3%
(185)



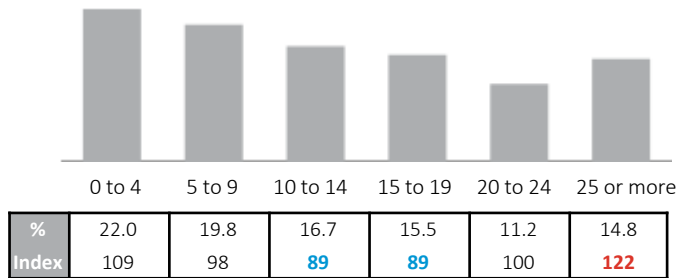
Own
49.7%
(69)



Households with
Children at Home

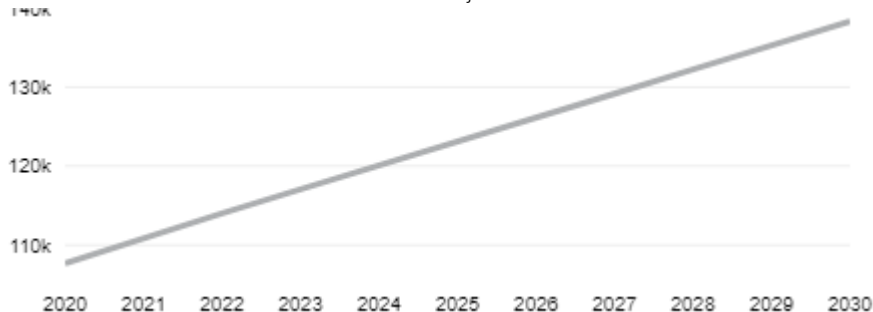
24.1%
(57)

Age of Children at Home



Demographic Trends

Household Projections

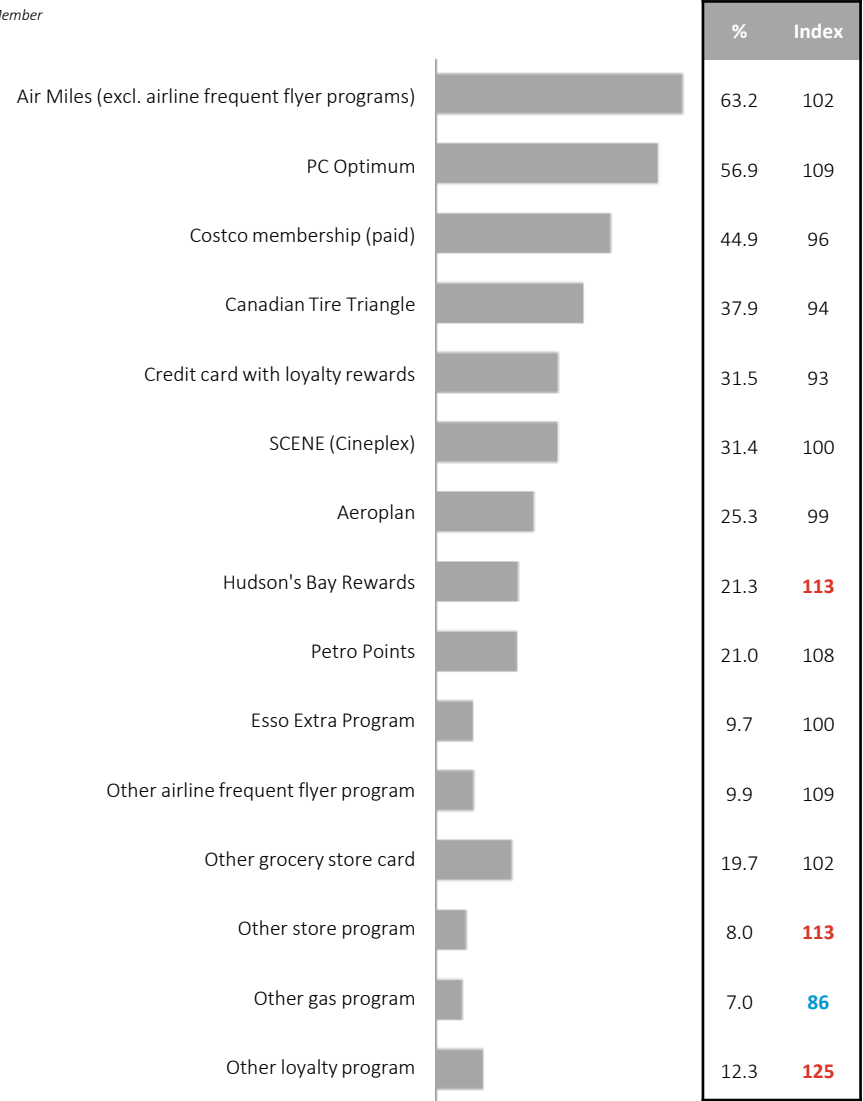


	2020	2023	2025	2030
Count	107,691	117,062	123,064	138,302
% Change	-	8.7	14.3	28.4
Index	-	175	175	177

Note: Index compares % change from 2020 target group households to % change from 2020 market households

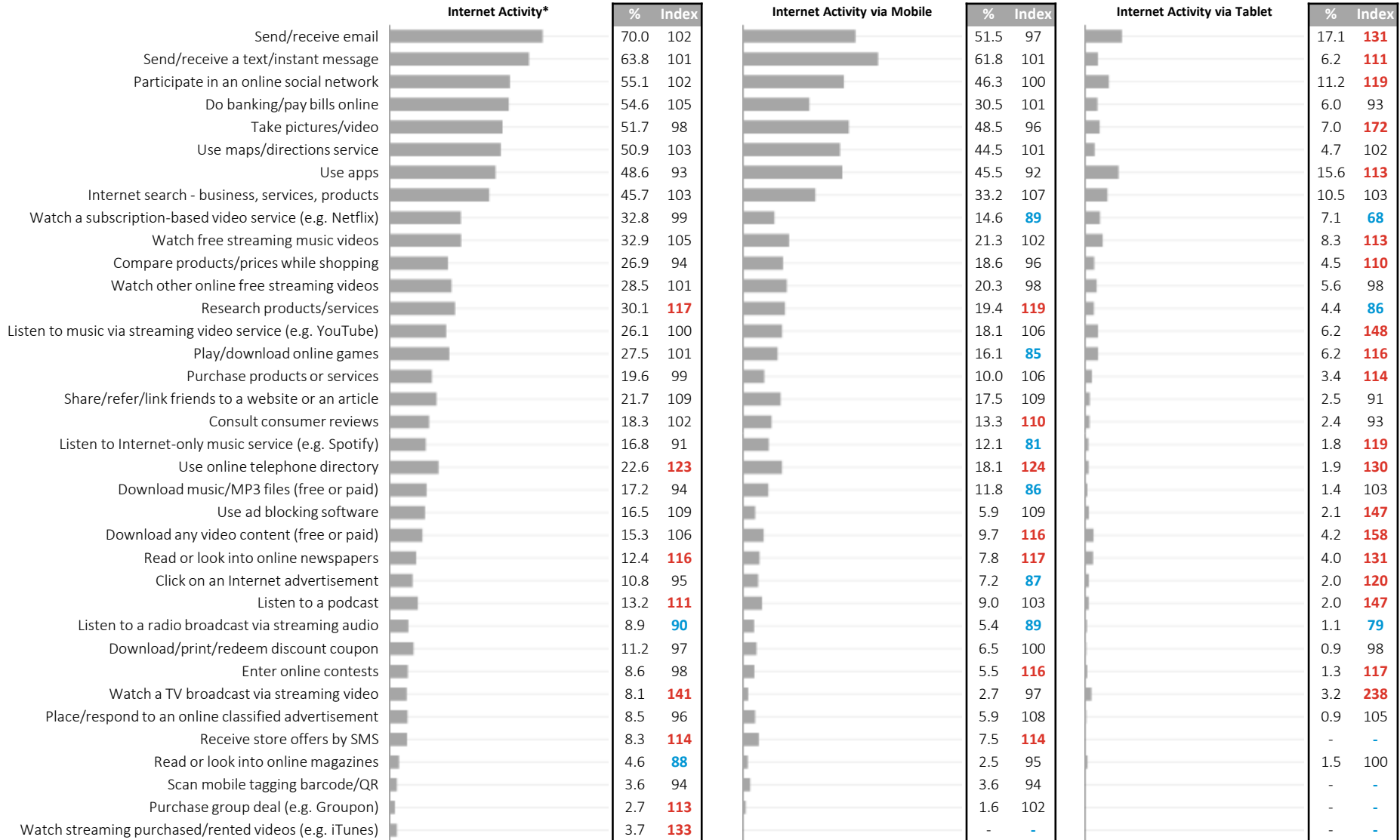
Loyalty Programs*

Member



Internet Activity

Activity [Past Week]

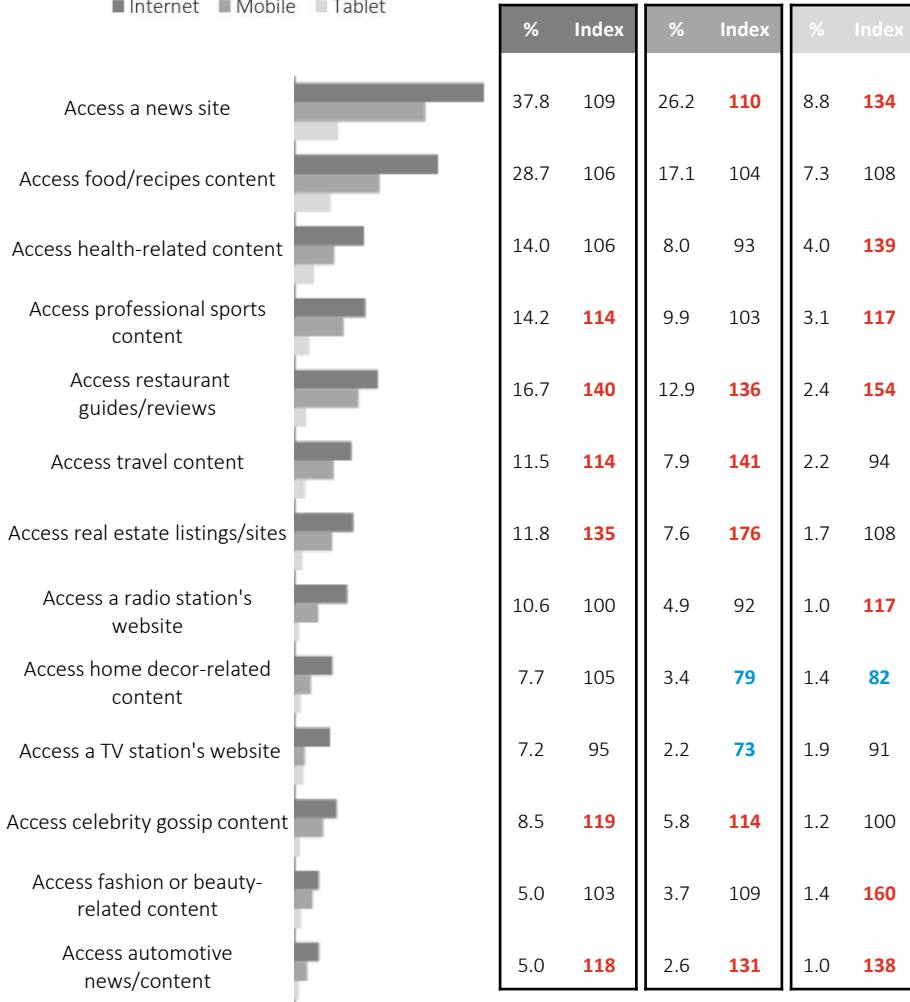


Internet Activity

Top Website Types*

Activity [Past Week]

■ Internet ■ Mobile ■ Tablet



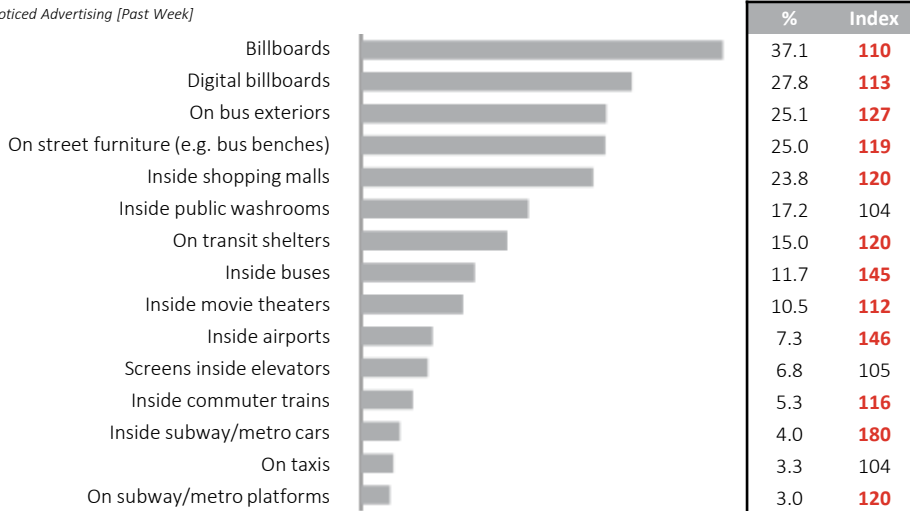
Direct Media Usage

Frequency of Use [Occasionally/Frequently]



Out of Home Advertising

Noticed Advertising [Past Week]



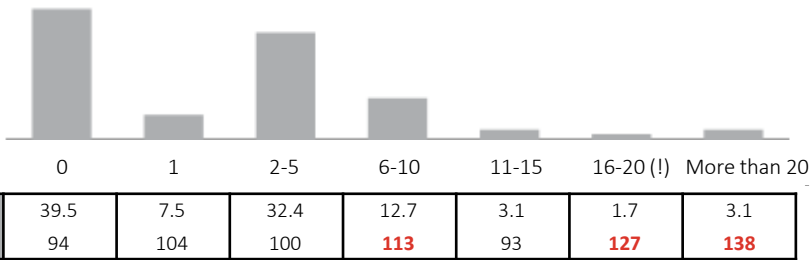
Social Media Usage

Social Media Overview

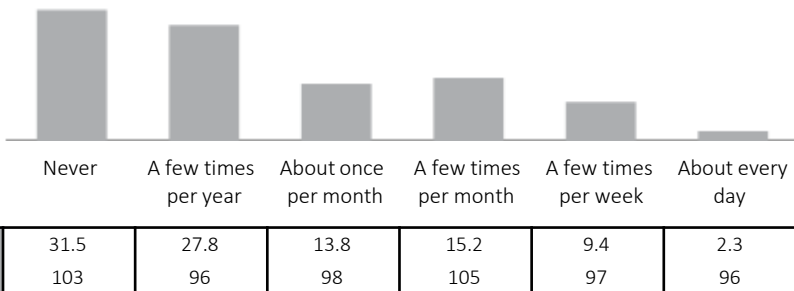
- 69% of Cultural History Buffs from Alberta tend to access social media on their mobile phones during the morning hours, 65% during the afternoon hours
- 10% seek recommendations for Vacation/Travel Information via social media (Above Average)
- 83% believe that Social media companies should not be allowed to own or share their personal information

Brand Interaction

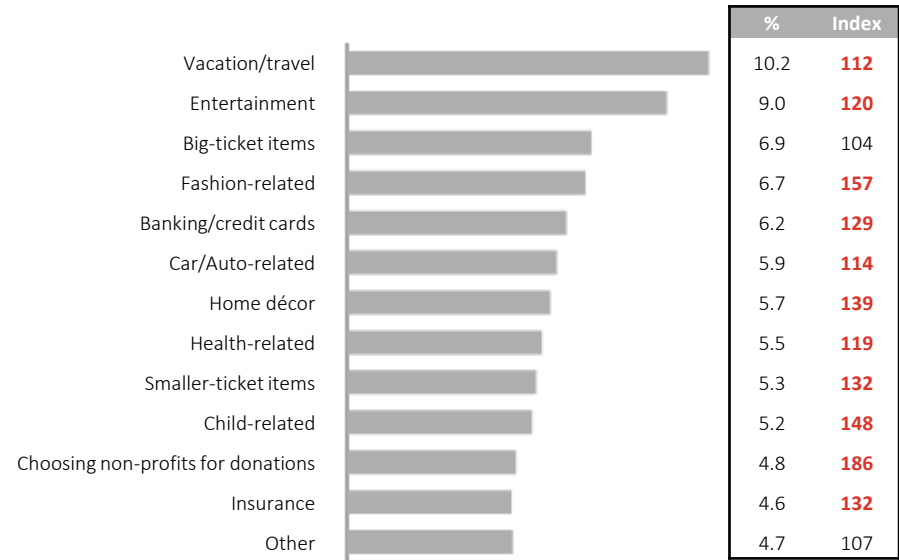
Number of Brands Interacted with via Social Media
[Past Year]



Rate or Review Products or Services
[Frequency of Participation]



Seek Recommendations via Social Media*



Top Social Media Attitudes**

Cultural History Buffs from Alberta are private about sharing their personal information online

"Social media companies should not be allowed to own or share my personal information"
83% | Index = 97

"I tend to ignore marketing and advertisements when I'm in a social media environment"
70% | Index = 98

"I would be more inclined to participate in SM if I knew my personal info would not be owned/shared by company"
70% | Index = 96

"Use SM to stay connected with personal contacts"
45% | Index = 102

Social Media Usage

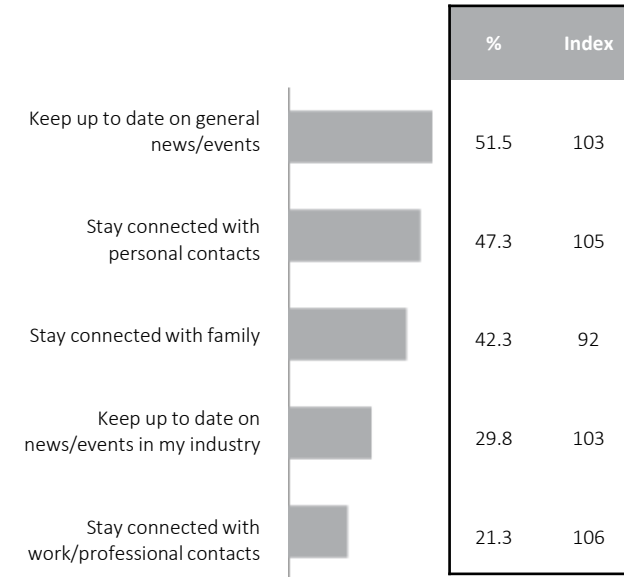
Frequency of Participation*

A few times per week or more

Participate In	% Comp	Index
Watch video online	51.5	112
View friends' photos online	50.9	105
Read article comments	43.4	98
Read status updates/tweets	43.3	102
Chat in online chats	39.6	112
Listen to radio or stream music online	37.9	106
Share links with friends and colleagues	34.1	117
Click links in news feeds	25.6	108
Read blogs	18.5	116
Play games with others online	17.9	105
Post photos online	14.1	106
Update your status on a social network	13.7	108
Chat in online forums	13.2	119
Comment on articles or blogs	12.7	124
Check in with locations	11.8	123
Rate or review products online	11.7	97
Share your GPS location	10.7	119
Post videos online	7.7	135
Publish blog, Tumblr, online journal	5.3	158

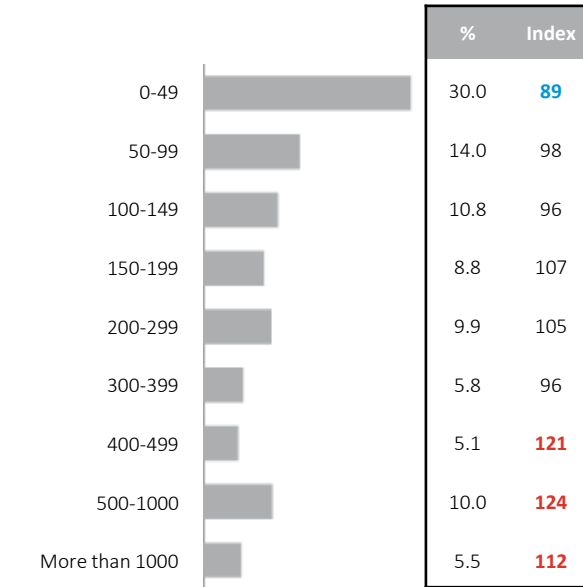
Social Media Uses*

A few times per week or more



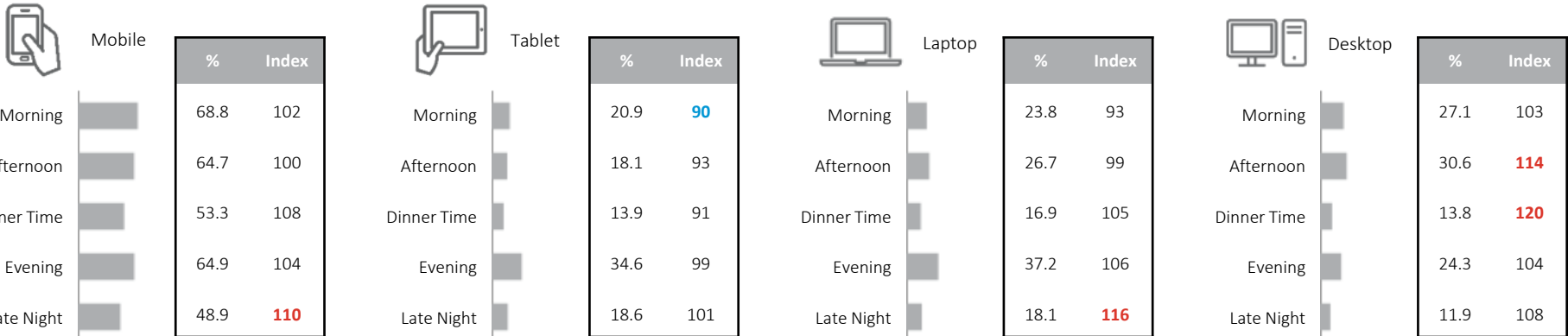
Number of Connections

Across all social media



Social Media Access

Typically use

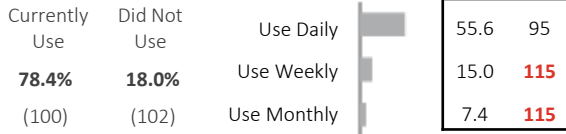


Social Media Usage

Facebook



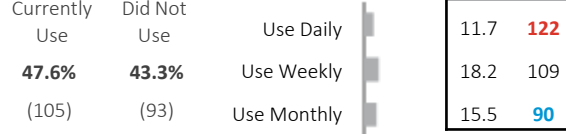
Frequency of Use
[Past Year]



LinkedIn



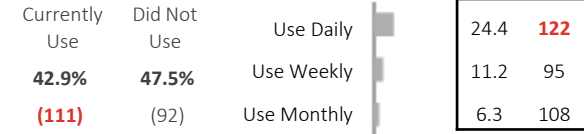
Frequency of Use
[Past Year]



Instagram



Frequency of Use
[Past Year]



Participate In* (at least a few times per week)	% Comp	Index
Read my news feed	55.3	99
Comment/Like other users' posts	44.3	94
Watch videos	39.8	101
Use Messenger	37.9	96
Watch live videos	18.7	108
Like or become a fan of a page	14.4	99
Click on an ad	13.9	108
Update my status	13.8	111
Post photos	12.6	96
Post videos	7.2	113
Create a Facebook group or fan page	5.7	137
Give to a Facebook fundraiser (!)	3.8	153
Create a Facebook fundraiser (!)	3.2	166

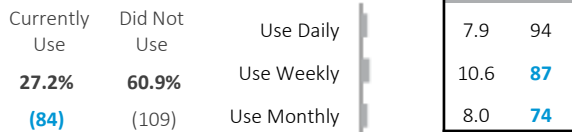
Participate In* (at least a few times per week)	% Comp	Index
Read your newsfeed	15.3	137
View a job posting	11.5	135
Watch videos	9.2	146
Search and review other profiles	8.6	131
Create a connection	7.1	161
Comment on content	6.2	178
Post an article, video or picture (!)	4.5	188
Click on an ad (!)	4.3	146
Update your profile information	4.0	111
Participate in LinkedIn forums (!)	3.7	164
Request a recommendation (!)	3.4	151
Join a LinkedIn group (!)	3.2	168

Participate In* (at least a few times per week)	% Comp	Index
View photos/videos	29.1	113
Like photos/videos	25.7	119
Comment on photos/videos	15.3	121
Watch live videos	13.6	114
Send direct messages	12.9	134
View a brand's page	11.0	143
Post photos/videos	9.5	130
Click on ads	8.1	163
Watch IGTV videos	7.9	141

Pinterest



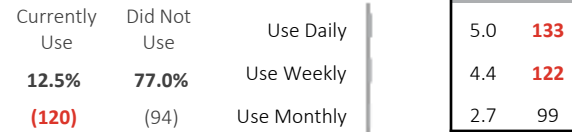
Frequency of Use
[Past Year]



Reddit



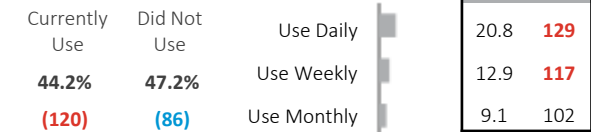
Frequency of Use
[Past Year]



WhatsApp



Frequency of Use
[Past Year]



Participate In* (at least a few times per month)	% Comp	Index
View content	9.7	126
Follow specific Subreddits	6.7	125
Vote on content	5.0	135
Post content	3.1	140

Participate In* (at least a few times per week)	% Comp	Index
Send/receive messages	27.8	124
Send/receive images	25.7	129
Use group chats	19.3	125
Use voice calls	13.2	133
Send/receive documents and files	12.9	138

Social Media Usage

Twitter



Frequency of Use
[Past Year]

Currently Use	Did Not Use		%	Index
29.5% (103)	59.8% (98)	Use Daily	14.0	111
		Use Weekly	7.9	92
		Use Monthly	6.4	98

YouTube



Frequency of Use
[Past Year]

Currently Use	Did Not Use		%	Index
74.5% (107)	14.4% (84)	Use Daily	30.3	110
		Use Weekly	29.3	111
		Use Monthly	13.9	89

Snapchat



Frequency of Use
[Past Year]

Currently Use	Did Not Use		%	Index
15.3% (99)	76.9% (100)	Use Daily	5.7	90
		Use Weekly	5.4	122
		Use Monthly	3.8	92

Participate In* (at least a few times per week)	% Comp	Index
Read tweets	20.0	105
Watch videos	12.4	111
Tweet	8.1	119
Send or receive direct messages	7.0	116
Share a link to a blog post or article of interest	7.0	118
Respond to tweets	6.7	105
Retweet	6.7	113
Follow users who follow you	6.6	125
Watch live videos	6.4	120
Actively follow new users	5.4	118
Click on an ad	4.1	132

Participate In* (at least a few times per week)	% Comp	Index
Watch videos	51.1	117
Like or dislike videos	16.1	122
Watch live videos	15.2	115
Share videos	10.8	141
Click on an ad	8.2	118
Leave comment or post response on video	7.6	121
Embed a video on a web page or blog	6.7	160
Create and post a video	4.8	174

Participate In* (at least a few times per week)	% Comp	Index
Receive photos/videos	7.6	94
Send direct text messages	6.7	99
Send photos/videos	6.3	102
Use filters or effects	4.3	102
Read Snapchat discover/News	4.1	110
View a brand's snaps	3.0	116
Use group chat	2.9	94
View ads	2.1	96
Use video chat	2.0	92

Audio Podcasts



Currently Use	Did Not Use
21.5% (121)	61.1% (93)

Frequency of Use
[Past Year]

	%	Index
Use Daily	6.2	135
Use Weekly	9.2	128
Use Monthly	5.2	92

Participate In* (at least a few times per week)	% Comp	Index
Listen to another genre of podcast	6.4	143
Listen to an educational podcast	6.0	150
Listen to a news podcast	5.6	124
Listen to a business podcast	5.3	155
Listen to a comedy podcast	4.1	121
Listen to a sports podcast	4.1	131
Subscribe to another genre of podcast	3.7	157
Listen to a technology focused podcast	3.5	139
Subscribe to a educational podcast	3.4	185
Subscribe to a sports podcast**	3.0	111
Subscribe to a news podcast	2.7	157
Subscribe to a comedy podcast (!)	2.5	160
Subscribe to a business podcast (!)	2.5	180
Subscribe to a technology podcast (!)	1.9	148

Other Social Media Platforms

Tinder



Currently Use	Did Not Use
3.2% (141)	93.4% (99)

Frequency of Use -Tinder
[Past Year]

Use Daily (!)	1.0	111
Use Weekly (!)	1.2	139

Tik Tok



Currently Use	Did Not Use
2.8% (124)	93.7% (99)

	%	Index
Use Daily (!)	1.0	111
Use Weekly (!)	1.2	139